WC 87-A-20

1987 Census of Wholesale Trade

WC87-A-20

GEOGRAPHIC AREA SERIES

Maine

U.S. Department of Commerce
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If you have any questions concerning the statistics in this report, call (301) 763-5281.

1987

Census of Wholesale Trade

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Maine

Issued July 1989

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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

Census of Retail Trade
Census of Wholesale Trade
Census of Service Industries
Census of Transportation
Census of Manufactures
Census of Mineral Industries
Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated--providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures, Current Industrial Reports,* and the *Quarterly Financial Report.* Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics.* More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses.* Contact Customer Services for information on availability.

CENSUS OF WHOLESALE TRADE

The 1987 Census of Wholesale Trade, part of the 1987 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.[1] It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as to those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments with the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

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[1]Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000[2] and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.[2] Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.[3] [4]
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.[2] [3] For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.[2]

[2]According to 1980 Census of Population or subsequent special census.

[3]Those defined as of January 1, 1987.

[4]See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the publication:

-	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
CMSA	Consolidated Metropolitan Statistical Area.
MSA	Metropolitan Statistical Area.
n.e.c.	Not elsewhere classified.
PMSA	Primary Metropolitan Statistical Area.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS											
The State	X	X	X	X						X	X
CMSA's and MSA's in the State								X			
PMSA's in the State								X			
Area of the State not in any CMSA, PMSA, or MSA									X		
Counties in the State					X		[1] X				X
Places in the State					[2]X	[1]X				[2]X	
DATA ITEMS[3]											
Establishments	X		[4]X	[4]X	[5]X	[5]X	[5]X	[5]X	[5]X		
Sales	X		[4]X	[4]X	[5]X	[5]X	[5]X	[5]X	[5]X	X	X
Annual Payroll	X		[4]X	[4]X	[6]X	[6]X	[6]X	[6]X	[6]X		
First quarter payroll	X			[4]X							
Paid employees for pay period including March 12, 1987	X		[4]X	[4]X	[6]X	[6]X	[6]X	[6]X	[6]X		
Inventories	X			[4]X							
Operating expenses	X			[4]X							
1982 to 1987 comparative statistics (sales, payroll)			[4]X								
Sales per establishment		X									
Sales per employee		X									
Annual payroll per employee		X									
Annual payroll as a percent of operating expenses		X									
Employees per establishment		X									
Operating expenses as a percent of sales		X									
End-of-year inventories as a percent of sales		X									
Counties ranked by volume of sales											X
Places ranked by volume of sales										[2]X	

[1]Includes areas with 200 wholesale establishments or more.
[2]Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.
[3]See Explanation of Terms, appendix A.
[4]Based on 1972 Standard Industrial Classification.
[5]Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."
[6]Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales ($1,000)	Payroll ($1,000)	Number of employees	Inventories ($1,000)	Operating expenses ($1,000)	Commodity line sales ($1,000)	Sales size and employment size[1]	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
CMSA, PMSA, MSA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	[2]X	[2]X	[2]X	[2]X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States[2]		X	X		X	X			X		[3]X
COMMODITY LINE SALES											
United States	X	X					X				
State[4]	X	X					X				
CMSA[4]	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	[5]X
State										X	
County										X	

[1]Establishments and firms.
[2]Merchandise wholesalers only.
[3]Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.
[4]Available on microfiche only.
[5]Class of customer, employment by principal activity, detailed type of operation, inventory detail, and commissions of agents and brokers.

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Maine

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SUMMARY OF FINDINGS

Data from the 1987 Census of Wholesale Trade show that based on definitions used in 1982 Maine's 1,845 wholesale establishments had sales totaling $6.5 billion. In 1982, 1,731 wholesalers had sales of $4.2 billion.

Merchant wholesalers lead the three major type of operation categories in 1987 with 1,675 establishments and sales of $4.9 billion; followed by manufacturers' sales branches and offices, with 102 establishments and sales of $1.2 billion; and agents and brokers, with 68 establishments and sales of $422 million.

Annual payroll of all wholesalers in the State amounted to $460 million, compared to $261 million for 1982. In 1987, merchant wholesalers accounted for $410 million, followed by manufacturers' sales branches and offices with $41.6 million and agents and brokers with $8.9 million.

Paid employees engaged in wholesale trade in the State totaled 22,565 as of mid-March 1987 compared to 17,525 in 1982. Merchant wholesalers were the largest employers in 1987, with 20,666 employees; followed by manufacturers' sales branches and offices, with 1,376 employees; and agents and brokers, with 523 employees.

Payroll per employee averaged $20.4 thousand for all wholesalers; $19.8 thousand for merchant wholesalers; $30.3 thousand for manufacturers' sales branches and offices; and $17.0 thousand for agents and brokers.

Operating expenses as a percent of sales for all wholesalers in the State increased from 13.3 percent in 1982 to 14.3 percent in 1987. The percentage for merchant wholesalers was up from 15.8 percent to 16.8 percent for the same period, while manufacturers' sales branches and offices were up from 6.5 percent to 7.4 percent, and agents and brokers were down from 7.3 percent to 4.1 percent.

Sales by petroleum bulk stations and terminals in 1987 accounted for 15.6 percent of the State's total sales by all wholesalers, compared to 27.4 percent in 1982. Other leading wholesale kinds-of-business in 1987 were general line grocery wholesalers, with 7.0 percent; lumber, plywood, millwork, and wood panels wholesalers with 4.8 percent; and printing and writing paper wholesalers with 4.1 percent.

Sales per establishment for all wholesalers in 1987 averaged $3.5 million per establishment, up from $2.5 in 1982. Printing and writing paper wholesalers averaged the highest of $44.6 million per establishment, followed by footwear wholesalers, $23.2 million; tobacco and tobacco products wholesalers, $19.9 million; and general line grocery wholesalers, $19.7 million.

Sales per employee for all wholesalers in the State averaged $288 thousand in 1987. There was a wide variance by kind of business ranging from a high of $1.3 million for printing and writing paper wholesalers, to a low of $80.6 thousand for used motor vehicle parts wholesalers.

Cumberland county led all counties in the State, accounting for 46.1 percent of total sales by wholesalers. Portland had the largest sales among all places in the State, accounting for 25.4 percent.

Figure 1. **State Map**

MAINE - Metropolitan Statistical Areas, Counties, and Selected Places

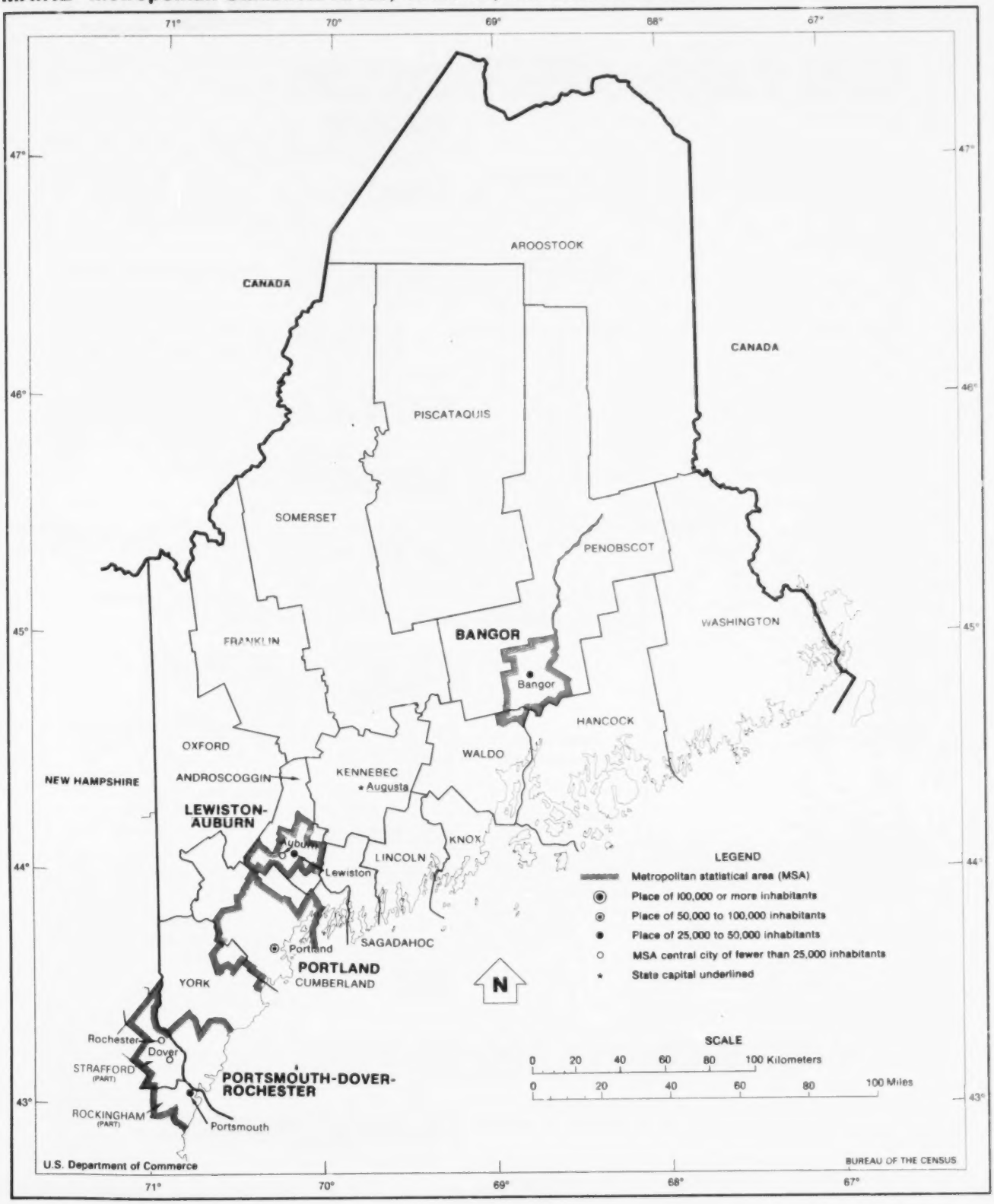
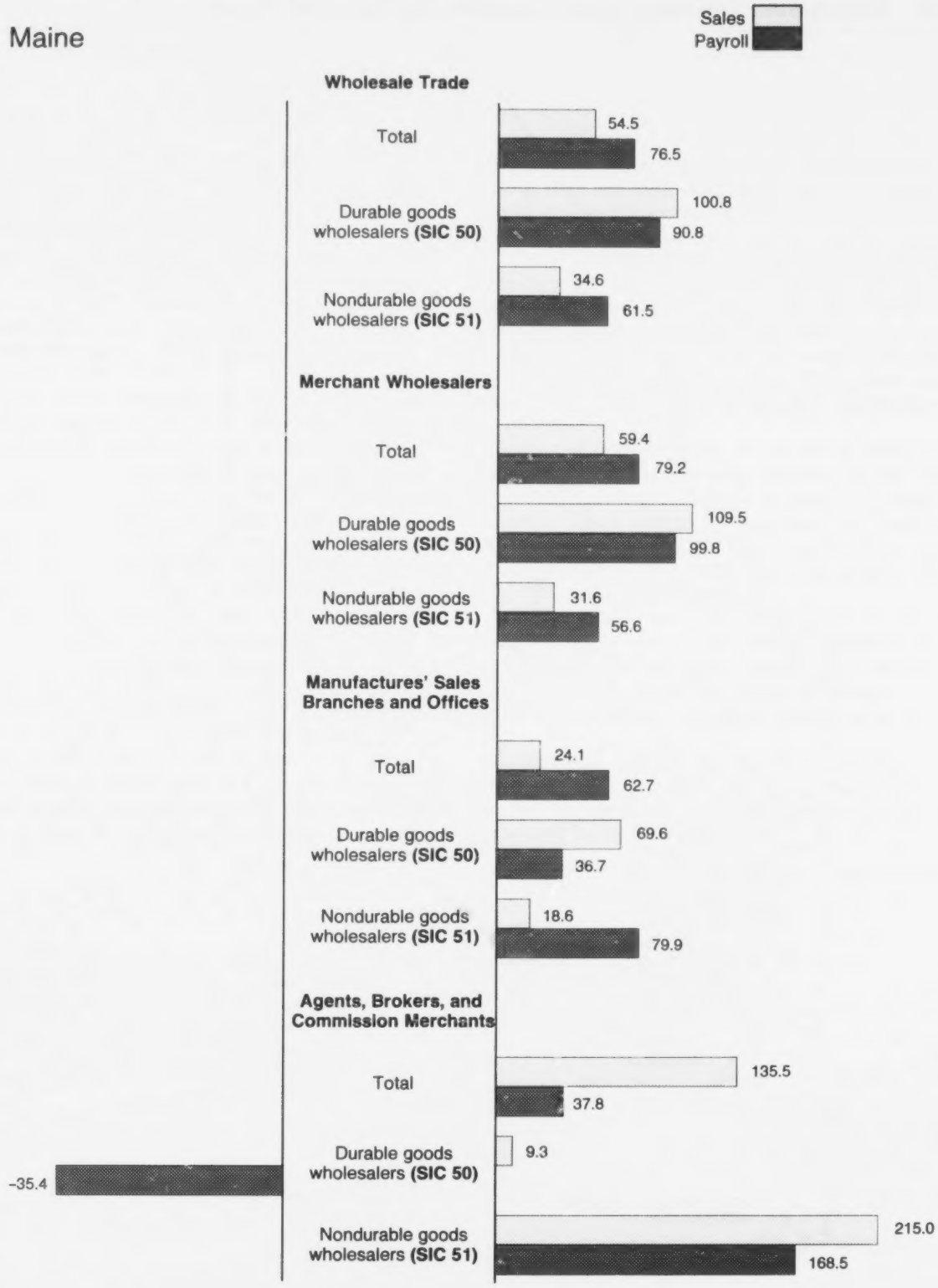
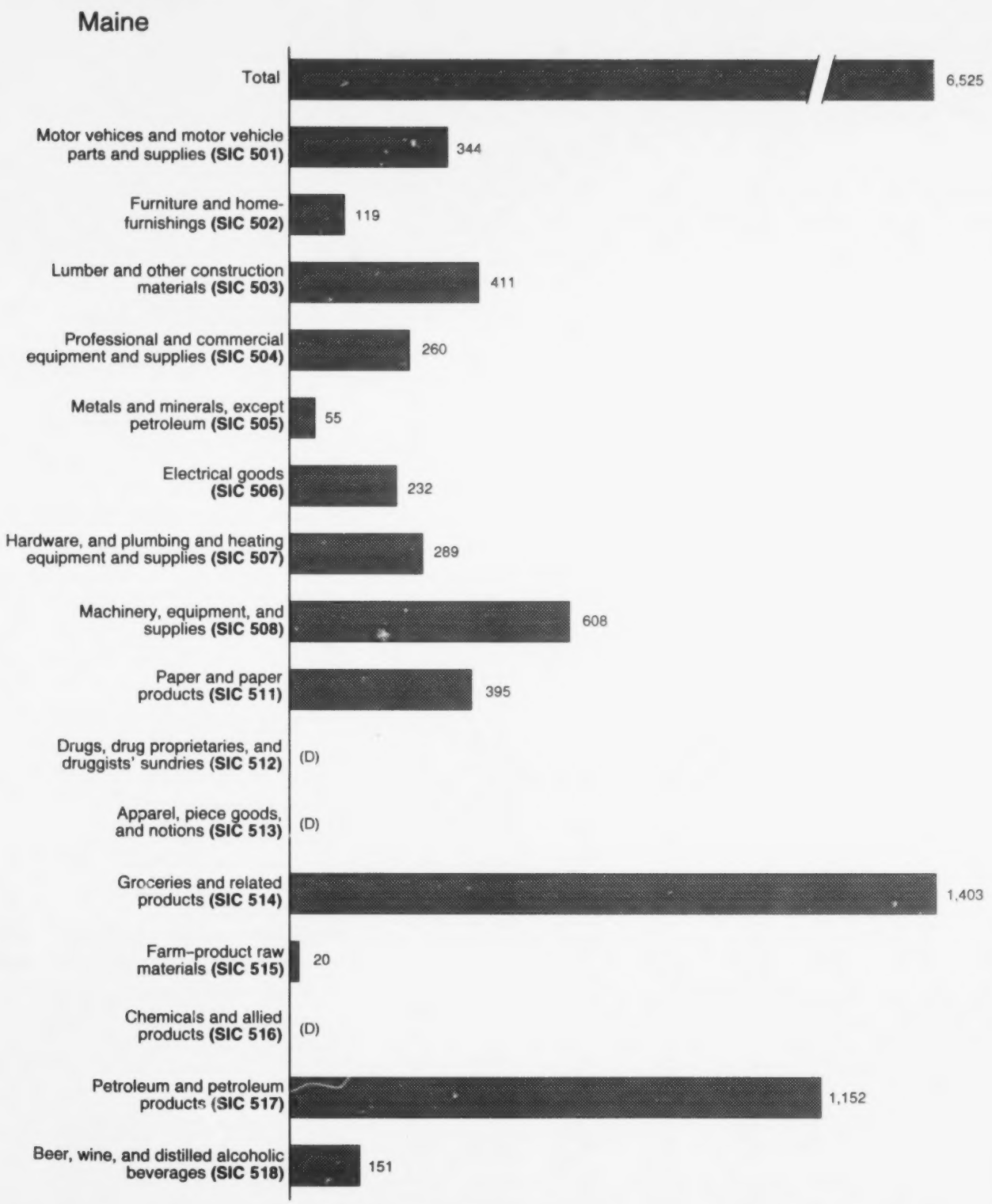


Figure 2. **Percent Change in Sales and Annual Payroll: 1982 to 1987**



Note: Data are based on 1972 Standard Industrial Classification.
For meaning of abbreviations and symbols, see introductory text.

Figure 3. **Wholesale Sales by Industry Group: 1987**
(Million dollars)



Note: For meaning of abbreviations and symbols, see introductory text.

Table 1. Summary Statistics for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
	Wholesale trade	**1 865**	**6 524 990**	**461 796**	**104 996**	**22 665**	**931 475**	**516 878**	**579 901**
	TYPES OF OPERATION								
	Merchant wholesalers	**1 695**	**4 902 091**	**411 295**	**93 381**	**20 766**	**825 809**	**457 679**	**515 824**
	Wholesale distributors and jobbers	1 623	4 626 627	391 124	88 959	19 641	780 221	438 837	494 463
	Importers	39	199 827	16 386	3 630	824	35 329	16 594	18 848
	Exporters	11	14 502	1 599	254	77	4 986	530	687
	Terminal grain elevators	–	–	–	–	–	–	–	–
	Country grain elevators	4	4 828	185	37	8	564	158	412
	Assemblers of farm products, except country grain elevators	18	56 307	2 019	501	216	4 709	1 560	1 414
	Manufacturers' sales branches and sales offices	**102**	**1 201 016**	**41 630**	**9 749**	**1 376**	**88 531**	**55 077**	**59 581**
	Sales branches (with stock)	66	675 399	26 284	6 163	958	58 074	55 077	59 581
	Sales offices (without stock)	36	525 617	15 346	3 586	418	30 457	–	–
	Agents, brokers, and commission merchants	**68**	**421 883**	**8 871**	**1 866**	**523**	**17 135**	**4 122**	**4 496**
	Auction companies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Brokers	24	161 571	2 993	669	131	5 687	–	3
	Commission merchants	13	196 972	3 609	701	208	7 062	3 982	4 325
	Import agents	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Export agents	–	–	–	–	–	–	–	–
	Manufacturers' agents	25	36 419	1 690	369	95	3 091	28	40
	TYPES OF OPERATION BY KIND OF BUSINESS								
	Wholesale trade	**1 865**	**6 524 990**	**461 796**	**104 996**	**22 665**	**931 475**	**516 878**	**579 901**
50	**Durable goods**	**1 144**	**2 564 214**	**257 013**	**59 098**	**11 868**	**492 211**	**304 271**	**333 341**
501	Motor vehicles and motor vehicle parts and supplies	238	344 064	34 541	8 235	1 938	63 338	50 827	57 417
5012	Automobiles and other motor vehicles	37	160 229	10 151	2 506	521	18 306	18 673	22 369
5013	Motor vehicle supplies and new parts	154	147 420	18 975	4 482	1 101	34 555	27 864	30 670
5014	Tires and tubes	15	19 335	2 164	465	104	3 958	2 398	2 545
5015	Motor vehicle parts, used	32	17 080	3 251	782	212	6 519	1 892	1 833
502	Furniture and homefurnishings	35	118 691	11 658	2 804	532	23 715	9 466	11 136
5021	Furniture	16	26 162	4 095	974	199	7 597	2 126	2 405
5023	Homefurnishings	19	92 529	7 563	1 830	333	16 118	7 340	8 731
503	Lumber and other construction materials	111	411 032	30 567	6 771	1 364	57 449	39 924	41 858
5031	Lumber, plywood, millwork, and wood panels	63	312 817	20 728	4 691	934	37 943	28 172	29 533
5032	Brick, stone, and related construction materials	14	18 230	1 642	247	58	3 793	1 119	1 336
5033	Roofing, siding, and insulation materials	11	39 716	3 971	762	136	6 557	4 944	5 229
5039	Construction materials, n.e.c.	23	40 267	4 226	1 071	236	9 156	5 689	5 760
504	Professional and commercial equipment and supplies	168	259 764	42 041	9 806	2 061	76 660	21 683	22 542
5043	Photographic equipment and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	Computers and computer peripheral equipment and software	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	Commercial equipment, n.e.c.	22	41 199	7 791	1 751	494	14 296	4 375	4 217
5047	Medical, dental, and hospital equipment and supplies	26	35 960	4 691	1 009	223	9 794	4 259	3 710
5048	Ophthalmic goods	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	6	5 313	726	157	45	1 873	293	374
505	Metals and minerals, except petroleum	15	54 899	4 508	1 032	181	8 752	5 733	6 896
5051	Metals service centers and offices	15	54 899	4 508	1 032	181	8 752	5 733	6 896
5052	Coal and other minerals and ores	–	–	–	–	–	–	–	–
506	Electrical goods	74	231 852	18 732	4 505	756	36 350	23 184	25 573
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	42	139 982	9 128	2 280	426	16 903	12 364	14 289
5064	Electrical appliances, television and radio sets	10	76 537	7 420	1 740	223	15 215	9 297	8 960
5065	Electronic parts and equipment, n.e.c.	22	15 333	2 184	485	107	4 232	1 523	2 324
507	Hardware, and plumbing and heating equipment and supplies	95	289 381	28 635	6 729	1 352	56 650	36 629	36 744
5072	Hardware	20	147 504	14 350	3 405	697	27 430	15 658	15 687
5074	Plumbing and heating equipment and supplies (hydronics)	50	118 543	11 514	2 619	540	23 323	15 474	16 641
5075	Warm air heating and air-conditioning equipment and supplies	14	14 657	1 863	495	70	4 055	3 260	2 300
5078	Refrigeration equipment and supplies	11	8 677	908	210	45	1 842	2 237	2 116
508	Machinery, equipment, and supplies	277	607 703	66 667	14 583	2 654	124 498	101 310	113 244
5082	Construction and mining (except petroleum) machinery and equipment	36	167 201	14 955	3 082	496	28 270	44 875	53 631
5083	Farm and garden machinery and equipment	47	57 918	5 585	1 135	352	11 637	14 588	14 903
5084	Industrial machinery and equipment	88	212 751	22 825	5 378	855	40 740	20 061	20 169
5085	Industrial supplies	70	120 742	17 348	3 796	662	32 301	15 878	16 981
5087	Service establishment equipment and supplies	28	33 403	4 334	855	207	8 212	2 559	3 244
5088	Transportation equipment and supplies, except motor vehicles	8	15 688	1 620	337	82	3 338	3 549	4 316
509	Miscellaneous durable goods	131	246 828	19 664	4 633	1 028	44 799	15 515	17 931
5091	Sporting and recreational goods and supplies	20	83 459	7 042	1 783	311	15 106	7 733	8 009
5092	Toys and hobby goods and supplies	9	4 760	636	121	37	1 730	544	652
5093	Scrap and waste materials	44	46 127	5 209	1 081	339	13 073	3 735	4 128
5094	Jewelry, watches, precious stones, and precious metals	9	5 773	749	159	39	1 593	499	682
5099	Durable goods, n.e.c.	49	106 709	6 026	1 489	302	13 297	3 004	4 460

Table 1. **Summary Statistics for the State: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS—Con.								
	Wholesale trade—Con.								
51	**Nondurable goods**	**721**	**3 980 776**	**204 783**	**45 898**	**10 799**	**439 284**	**212 607**	**246 580**
511	Paper and paper products	56	394 695	15 874	3 579	627	26 496	10 370	10 674
5111	Printing and writing paper	6	267 673	6 647	1 522	203	10 708	4 244	4 282
5112	Stationery and office supplies	29	31 609	4 522	1 013	197	7 469	1 742	1 888
5113	Industrial and personal service paper	21	95 413	4 705	1 044	227	8 319	4 384	4 504
512	Drugs, drug proprietaries, and druggists' sundries	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5131	Piece goods, notions, and other dry goods	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	10	232 268	11 515	2 361	271	28 979	15 870	25 735
514	Groceries and related products	347	1 402 774	82 083	18 456	4 752	175 148	49 778	57 354
5141	Groceries, general line	23	454 083	13 939	3 332	641	28 672	22 632	27 723
5142	Packaged frozen foods	14	64 913	8 345	1 704	486	15 148	3 568	3 576
5143	Dairy products, except dried or canned	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	10	9 706	789	168	52	1 752	260	296
5146	Fish and seafoods	147	227 860	14 257	3 045	1 131	33 632	6 574	8 273
5147	Meats and meat products	17	76 770	4 921	1 123	285	10 491	3 649	3 413
5148	Fresh fruits and vegetables	47	154 263	6 216	1 573	438	13 209	1 932	1 836
5149	Groceries and related products, n.e.c.	62	344 388	27 133	5 909	1 361	57 796	9 958	10 953
515	Farm-product raw materials	20	20 088	1 183	268	82	3 104	1 297	1 663
5153	Grain and field beans	10	8 526	473	102	32	1 229	447	725
5154	Livestock	5	7 384	157	36	19	379	378	433
5159	Farm-product raw materials, n.e.c.	5	4 178	553	130	31	1 496	472	505
516	Chemicals and allied products	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	84	1 152 013	33 681	8 015	2 119	85 375	66 891	71 285
5171	Petroleum bulk stations and terminals	60	1 019 683	26 658	6 397	1 656	67 225	63 409	68 371
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	24	132 330	7 023	1 618	463	18 150	3 482	2 914
518	Beer, wine, and distilled alcoholic beverages	18	151 178	14 533	3 046	580	29 626	8 824	9 885
5181	Beer and ale	12	129 188	13 692	2 870	531	26 879	7 661	8 593
5182	Wine and distilled alcoholic beverages	6	21 990	841	176	49	2 747	1 163	1 292
519	Miscellaneous nondurable goods	130	298 880	26 924	5 729	1 500	51 267	22 300	24 723
5191	Farm supplies	59	51 840	3 783	822	263	8 801	5 685	5 164
5192	Books, periodicals, and newspapers	11	30 707	4 399	979	214	7 571	1 249	1 195
5193	Flowers, nursery stock, and florists' supplies	8	12 080	1 806	367	104	3 646	1 275	1 217
5194	Tobacco and tobacco products	6	119 145	5 867	1 351	324	11 836	6 686	8 464
5198	Paints, varnishes, and supplies	5	6 451	890	194	48	1 737	1 034	959
5199	Nondurable goods, n.e.c.	41	78 657	10 179	2 016	547	17 676	6 371	7 724
	Merchant wholesalers	**1 695**	**4 902 091**	**411 295**	**93 381**	**20 766**	**825 809**	**457 679**	**515 824**
50	**Durable goods**	**1 067**	**2 309 829**	**240 421**	**55 160**	**11 261**	**463 193**	**297 430**	**326 770**
501	Motor vehicles and motor vehicle parts and supplies	230	317 015	33 447	7 985	1 822	61 028	48 830	54 921
5012	Automobiles and other motor vehicles	34	139 694	9 727	2 411	449	17 419	18 673	22 369
5013	Motor vehicle supplies and new parts	149	140 906	18 305	4 327	1 057	33 132	25 667	28 174
5014	Tires and tubes	15	19 335	2 164	465	104	3 958	2 398	2 545
5015	Motor vehicle parts, used	32	17 080	3 251	782	212	6 519	1 892	1 833
502	Furniture and homefurnishings	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Homefurnishings	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	107	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5031	Lumber, plywood, millwork, and wood panels	61	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	Brick, stone, and related construction materials	14	18 230	1 642	247	58	3 793	1 119	1 336
5033	Roofing, siding, and insulation materials	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	150	177 345	32 926	7 589	1 801	61 850	19 550	20 503
5043	Photographic equipment and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	60	63 836	13 487	3 179	743	24 297	8 115	9 253
5045	Computers and computer peripheral equipment and software	31	27 329	5 606	1 322	244	10 368	1 982	2 271
5046	Commercial equipment, n.e.c.	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	Ophthalmic goods	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	6	5 313	726	157	45	1 873	293	374
505	Metals and minerals, except petroleum	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5051	Metals service centers and offices	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-
506	Electrical goods	67	195 572	17 966	4 323	734	35 005	22 978	25 439
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment, n.e.c.	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 1. Summary Statistics for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS—Con.								
	Merchant wholesalers—Con.								
50	**Durable goods**—Con.								
507	Hardware, and plumbing and heating equipment and supplies	89	280 310	26 206	6 621	1 335	55 806	36 622	36 737
5072	Hardware	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5075	Warm air heating and air-conditioning equipment and supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	11	8 677	908	210	45	1 842	2 237	2 116
508	Machinery, equipment, and supplies	255	550 224	63 196	13 798	2 551	118 714	100 480	112 071
5082	Construction and mining (except petroleum) machinery and equipment	36	167 201	14 955	3 082	496	28 270	44 875	53 631
5083	Farm and garden machinery and equipment	47	57 918	5 585	1 135	352	11 637	14 588	14 903
5084	Industrial machinery and equipment	70	159 453	19 601	4 620	755	35 361	19 361	19 325
5085	Industrial supplies	68	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	122	215 716	18 542	4 392	977	42 496	15 515	17 931
5091	Sporting and recreational goods and supplies	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	Toys and hobby goods and supplies	9	4 760	636	121	37	1 730	544	652
5093	Scrap and waste materials	44	46 127	5 209	1 081	339	13 073	3 735	4 128
5094	Jewelry, watches, precious stones, and precious metals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	**Nondurable goods**	**628**	**2 592 262**	**170 874**	**38 221**	**9 505**	**362 616**	**160 249**	**189 054**
511	Paper and paper products	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	29	135 418	7 273	1 486	332	20 175	16 919	26 728
5131	Piece goods, notions, and other dry goods	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	306	1 082 702	67 202	15 048	4 040	142 561	47 359	54 605
5141	Groceries, general line	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Packaged frozen foods	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products, except dried or canned	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	144	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	44	139 078	13 959	2 944	754	28 921	7 648	8 337
515	Farm-product raw materials	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain and field beans	10	8 526	473	102	32	1 229	447	725
5154	Livestock	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	5	4 178	553	130	31	1 496	472	505
516	Chemicals and allied products	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	16	33 167	3 886	890	148	10 171	4 108	4 648
517	Petroleum and petroleum products	69	636 482	28 570	6 842	1 859	69 388	28 609	30 581
5171	Petroleum bulk stations and terminals	48	514 530	21 919	5 328	1 416	52 435	26 227	28 280
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	21	121 952	6 651	1 514	443	16 953	2 382	2 301
518	Beer, wine, and distilled alcoholic beverages	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	12	129 188	13 692	2 870	531	26 879	7 661	8 593
5182	Wine and distilled alcoholic beverages	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	115	256 896	25 133	5 353	1 388	46 730	19 666	22 510
5191	Farm supplies	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5192	Books, periodicals, and newspapers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5193	Flowers, nursery stock, and florists' supplies	8	12 080	1 806	367	104	3 646	1 275	1 217
5194	Tobacco and tobacco products	6	119 145	5 867	1 351	324	11 836	6 686	8 464
5198	Paints, varnishes, and supplies	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices	**102**	**1 201 016**	**41 630**	**9 749**	**1 376**	**88 531**	**55 077**	**59 581**
50	**Durable goods**	**39**	**178 717**	**13 925**	**3 355**	**436**	**23 835**	**6 745**	**6 459**
501	Motor vehicles and motor vehicle parts and supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homefurnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	14	80 146	9 001	2 189	250	14 608	2 133	2 039
505	Metals and minerals, except petroleum	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 1. **Summary Statistics for the State: 1987**—Con.

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1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS—Con.								
	Manufacturers' sales branches and sales offices—Con.								
50	**Durable goods**—Con.								
506	Electrical goods	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	-	-	-	-	-	-	-	-
508	Machinery, equipment, and supplies	10	49 404	2 978	689	89	4 952	824	1 166
509	Miscellaneous durable goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	**Nondurable goods**	**63**	**1 022 299**	**27 705**	**6 394**	**940**	**64 696**	**48 332**	**53 122**
511	Paper and paper products	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	3	150 331	7 925	1 754	114	15 851	3 743	4 434
514	Groceries and related products	24	141 298	12 670	2 896	617	28 471	2 419	2 746
515	Farm-product raw materials	-	-	-	-	-	-	-	-
516	Chemicals and allied products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants	**68**	**421 883**	**8 871**	**1 866**	**523**	**17 135**	**4 122**	**4 496**
50	**Durable goods**	**38**	**75 668**	**2 667**	**583**	**189**	**5 183**	**98**	**112**
501	Motor vehicles and motor vehicle parts and supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homefurnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	4	2 273	114	28	10	202	-	-
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-	-
506	Electrical goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	6	9 071	429	108	17	844	7	7
508	Machinery, equipment, and supplies	12	8 075	493	98	14	832	6	7
509	Miscellaneous durable goods	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	**Nondurable goods**	**30**	**346 215**	**6 204**	**1 283**	**354**	**11 952**	**4 026**	**4 384**
511	Paper and paper products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	17	178 774	2 211	512	95	4 114	-	3
515	Farm-product raw materials	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 2. **Selected Ratios for the State: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment[1] (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per establishment (dollars)	Per employee[1] (dollars)	Per employee[1] (dollars)	As percent of operating expenses			
	Wholesale trade	**3 498 654**	**267 888**	**20 375**	**49.6**	**12**	**14.3**	**8.9**
50	**Durable goods**	**2 241 446**	**216 098**	**21 660**	**52.2**	**10**	**19.2**	**13.0**
501	Motor vehicles and motor vehicle parts and supplies	1 445 647	177 536	17 823	54.5	8	18.4	16.7
5012	Automobiles and other motor vehicles	4 330 514	307 541	19 484	55.5	14	11.4	14.0
5013	Motor vehicle supplies and new parts	957 273	133 896	17 234	54.9	7	23.4	20.8
5014	Tires and tubes	1 289 000	185 913	20 808	54.7	7	20.5	13.2
5015	Motor vehicle parts, used	533 750	80 566	15 335	49.9	7	38.2	10.7
502	Furniture and homefurnishings	3 391 171	223 103	21 914	49.2	15	20.0	9.4
5021	Furniture	1 635 125	131 467	20 578	53.9	12	29.0	9.2
5023	Homefurnishings	4 869 947	277 865	22 712	46.9	18	17.4	9.4
503	Lumber and other construction materials	3 702 991	301 343	22 410	53.2	12	14.0	10.2
5031	Lumber, plywood, millwork, and wood panels	4 965 349	334 922	22 193	54.6	15	12.1	9.4
5032	Brick, stone, and related construction materials	1 302 143	314 310	28 310	43.3	4	20.8	7.3
5033	Roofing, siding, and insulation materials	3 610 727	292 044	29 199	60.6	12	16.5	13.2
5039	Construction materials, n.e.c.	1 750 739	170 623	17 907	46.2	10	22.7	14.3
504	Professional and commercial equipment and supplies	1 545 214	126 038	20 398	54.8	12	29.5	8.7
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	Computers and computer peripheral equipment and software	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	Commercial equipment, n.e.c.	1 872 682	83 399	15 771	54.5	22	34.7	10.2
5047	Medical, dental, and hospital equipment and supplies	1 383 077	161 256	21 036	47.9	9	27.2	10.3
5048	Ophthalmic goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	885 500	118 067	16 133	38.8	8	35.3	7.0
505	Metals and minerals, except petroleum	3 659 933	303 309	24 906	51.5	12	15.9	12.6
5051	Metals service centers and offices	3 659 933	303 309	24 906	51.5	12	15.9	12.6
5052	Coal and other minerals and ores	-	-	-	-	-	-	-
506	Electrical goods	3 133 135	306 683	24 778	51.5	10	15.7	11.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	3 332 905	328 596	21 427	54.0	10	12.1	10.2
5064	Electrical appliances, television and radio sets	7 653 700	343 215	33 274	48.8	22	19.9	11.7
5065	Electronic parts and equipment, n.e.c.	696 955	143 299	20 411	51.6	5	27.6	15.2
507	Hardware, and plumbing and heating equipment and supplies	3 046 116	214 039	21 180	50.5	14	19.6	12.7
5072	Hardware	7 375 200	211 627	20 588	52.3	35	18.6	10.6
5074	Plumbing and heating equipment and supplies (hydronics)	2 370 860	219 524	21 322	49.4	11	19.7	14.0
5075	Warm air heating and air-conditioning equipment and supplies	1 046 929	209 386	26 614	45.9	5	27.7	15.7
5078	Refrigeration equipment and supplies	788 818	192 822	20 178	49.3	4	21.2	24.4
508	Machinery, equipment, and supplies	2 193 874	228 976	25 119	53.5	10	20.5	18.6
5082	Construction and mining (except petroleum) machinery and equipment	4 644 472	337 099	30 151	52.9	14	16.9	32.1
5083	Farm and garden machinery and equipment	1 232 298	164 540	15 866	48.0	7	20.1	25.7
5084	Industrial machinery and equipment	2 417 625	248 832	26 696	56.0	10	19.1	9.5
5085	Industrial supplies	1 724 886	182 390	26 205	53.7	9	26.8	14.1
5087	Service establishment equipment and supplies	1 192 964	161 367	20 937	52.8	7	24.6	9.7
5088	Transportation equipment and supplies, except motor vehicles	1 981 000	191 317	19 756	48.5	10	21.3	27.5
509	Miscellaneous durable goods	1 884 183	240 105	19 128	43.9	8	18.1	7.3
5091	Sporting and recreational goods and supplies	4 172 950	268 357	22 643	46.6	16	18.1	9.6
5092	Toys and hobby goods and supplies	528 889	128 649	17 189	36.8	4	36.3	13.7
5093	Scrap and waste materials	1 048 341	136 065	15 366	39.8	8	28.3	8.9
5094	Jewelry, watches, precious stones, and precious metals	641 444	148 026	19 205	47.0	4	27.6	11.8
5099	Durable goods, n.e.c.	2 177 735	353 341	19 960	45.3	6	12.5	4.2
51	**Nondurable goods**	**5 493 448**	**366 772**	**18 963**	**46.6**	**15**	**11.1**	**6.2**
511	Paper and paper products	7 048 125	629 498	25 317	59.9	11	6.7	2.7
5111	Printing and writing paper	44 612 167	1 318 586	32 744	62.1	34	4.0	1.6
5112	Stationery and office supplies	1 089 966	160 452	22 954	60.5	7	23.6	6.0
5113	Industrial and personal service paper	4 543 476	420 322	20 727	56.6	11	8.7	4.7
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5131	Piece goods, notions, and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	23 226 800	857 077	42 491	39.7	27	12.5	11.1
514	Groceries and related products	4 042 576	295 197	17 273	46.9	14	12.5	4.1
5141	Groceries, general line	19 742 739	708 398	21 746	48.6	28	6.3	6.1
5142	Packaged frozen foods	4 636 643	133 566	17 171	55.1	35	23.3	5.5
5143	Dairy products, except dried or canned	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	970 600	186 654	15 173	45.0	5	18.1	3.0
5146	Fish and seafoods	1 550 068	201 468	12 606	42.4	8	14.8	3.6
5147	Meats and meat products	4 515 882	269 368	17 267	46.9	17	13.7	4.4
5148	Fresh fruits and vegetables	3 282 191	352 199	14 192	47.1	9	8.6	1.2
5149	Groceries and related products, n.e.c.	5 554 645	253 040	19 936	46.9	22	16.8	3.2
515	Farm-product raw materials	1 004 400	244 976	14 427	38.1	4	15.5	8.3
5153	Grain and field beans	852 600	266 438	14 781	38.5	3	14.4	8.5
5154	Livestock	1 476 800	388 632	8 263	41.4	4	5.1	5.9
5159	Farm-product raw materials, n.e.c.	835 600	134 774	17 839	37.0	6	35.8	12.1
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 2. **Selected Ratios for the State: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment[1] (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per establishment (dollars)	Per employee[1] (dollars)	Per employee[1] (dollars)	As percent of operating expenses			
	Wholesale trade—Con.							
51	**Nondurable goods**—Con.							
517	Petroleum and petroleum products	13 714 440	543 659	15 895	39.5	25	7.4	6.2
5171	Petroleum bulk stations and terminals	16 994 717	615 751	16 098	39.7	28	6.6	6.7
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5 513 750	285 810	15 168	38.7	19	13.7	2.2
518	Beer, wine, and distilled alcoholic beverages	8 398 778	260 652	25 057	49.1	32	19.6	6.5
5181	Beer and ale	10 765 667	243 292	25 785	50.9	44	20.8	6.7
5182	Wine and distilled alcoholic beverages	3 665 000	448 776	17 163	30.6	8	12.5	5.9
519	Miscellaneous nondurable goods	2 299 077	199 253	17 949	52.5	12	17.2	8.3
5191	Farm supplies	878 644	197 110	14 384	43.0	4	17.0	10.0
5192	Books, periodicals, and newspapers	2 791 545	143 491	20 556	58.1	19	24.7	3.9
5193	Flowers, nursery stock, and florists' supplies	1 510 000	116 154	17 365	49.5	13	30.2	10.1
5194	Tobacco and tobacco products	19 857 500	367 731	18 108	49.6	54	9.9	7.1
5198	Paints, varnishes, and supplies	1 290 200	134 396	18 542	51.2	10	26.9	14.9
5199	Nondurable goods, n.e.c.	1 918 463	143 797	18 609	57.6	13	22.5	9.8
	Merchant wholesalers	**2 892 089**	**236 063**	**19 806**	**49.8**	**12**	**16.8**	**10.5**
50	**Durable goods**	**2 164 788**	**205 118**	**21 350**	**51.9**	**11**	**20.1**	**14.1**
501	Motor vehicles and motor vehicle parts and supplies	1 378 326	173 993	18 357	54.8	8	19.3	17.3
5012	Automobiles and other motor vehicles	4 108 647	311 122	21 664	55.8	13	12.5	16.0
5013	Motor vehicle supplies and new parts	945 678	133 307	17 318	55.2	7	23.5	20.0
5014	Tires and tubes	1 289 000	185 913	20 808	54.7	7	20.5	13.2
5015	Motor vehicle parts, used	533 750	80 566	15 335	49.9	7	38.2	10.7
502	Furniture and homefurnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Homefurnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5031	Lumber, plywood, millwork, and wood panels	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	Brick, stone, and related construction materials	1 302 143	314 310	28 310	43.3	4	20.8	7.3
5033	Roofing, siding, and insulation materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	1 182 300	98 470	18 282	53.2	12	34.9	11.6
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	1 063 967	85 919	18 152	55.5	12	38.1	14.5
5045	Computers and computer peripheral equipment and software	881 581	112 004	22 975	54.1	8	37.9	8.3
5046	Commercial equipment, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	Ophthalmic goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	885 500	118 067	16 133	38.8	8	35.3	7.0
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5051	Metals service centers and offices	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	-	-	-	-	-	-	-
506	Electrical goods	2 918 985	266 447	24 477	51.3	11	17.9	13.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	3 149 551	209 970	21 128	50.5	15	19.9	13.1
5072	Hardware	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5075	Warm air heating and air-conditioning equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	788 818	192 822	20 178	49.3	4	21.2	24.4
508	Machinery, equipment, and supplies	2 157 741	215 690	24 773	53.2	10	21.6	20.4
5082	Construction and mining (except petroleum) machinery and equipment	4 544 472	337 099	30 151	52.9	14	16.9	32.1
5083	Farm and garden machinery and equipment	1 232 298	164 540	15 866	48.0	7	20.1	25.7
5084	Industrial machinery and equipment	2 277 900	211 196	25 962	55.4	11	22.2	12.1
5085	Industrial supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	1 768 164	220 794	18 979	43.6	8	19.7	8.3
5091	Sporting and recreational goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	Toys and hobby goods and supplies	528 889	128 649	17 189	38.8	4	36.3	13.7
5093	Scrap and waste materials	1 048 341	136 068	15 386	39.8	8	28.3	8.9
5094	Jewelry, watches, precious stones, and precious metals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	**Nondurable goods**	**4 127 806**	**272 726**	**17 977**	**47.1**	**15**	**14.0**	**7.3**
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	4 669 586	407 886	21 907	36.0	11	14.9	19.7
5131	Piece goods, notions, and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 2. **Selected Ratios for the State: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment[1] (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per establishment (dollars)	Per employee[1] (dollars)	Per employee[1] (dollars)	As percent of operating expenses			
	Merchant wholesalers—Con.							
51	**Nondurable goods**—Con.							
514	Groceries and related products	3 538 242	267 996	16 634	47.1	13	13.2	5.0
5141	Groceries, general line	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Packaged frozen foods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products, except dried or canned	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	3 160 864	184 454	18 513	48.3	17	20.6	6.0
515	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain and field beans	852 600	266 438	14 781	38.5	3	14.4	8.5
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	835 600	134 774	17 839	37.0	6	35.8	12.1
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	2 072 936	224 101	26 270	38.2	9	30.7	14.0
517	Petroleum and petroleum products	9 224 377	342 379	15 368	41.2	27	10.9	4.8
5171	Petroleum bulk stations and terminals	10 719 375	363 369	15 480	41.8	30	10.2	5.5
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5 807 238	275 287	15 014	39.2	21	13.9	1.9
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	10 765 667	243 292	25 785	50.9	44	20.8	6.7
5182	Wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	2 233 878	185 084	18 107	53.8	12	18.2	8.8
5191	Farm supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5192	Books, periodicals, and newspapers	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5193	Flowers, nursery stock, and florists' supplies	1 510 000	116 154	17 365	49.5	13	30.2	10.1
5194	Tobacco and tobacco products	19 857 500	367 731	18 108	49.6	54	9.9	7.1
5198	Paints, varnishes, and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices	**11 774 667**	**872 831**	**30 254**	**47.0**	**13**	**7.4**	**5.0**
50	**Durable goods**	**4 582 487**	**409 901**	**31 938**	**58.4**	**11**	**13.3**	**3.6**
501	Motor vehicles and motor vehicle parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homefurnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	5 724 714	320 584	36 004	61.6	18	18.2	2.5
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	–	–	–	–	–	–	–
508	Machinery, equipment, and supplies	4 940 400	555 101	33 461	60.1	9	10.0	2.4
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	**Nondurable goods**	**16 226 968**	**1 087 552**	**29 473**	**42.8**	**15**	**6.3**	**5.2**
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	–	–	–	–	–	–	–
513	Apparel, piece goods, and notions	50 110 333	1 316 693	69 518	50.0	38	10.5	2.9
514	Groceries and related products	5 887 417	229 008	20 535	44.5	26	20.1	1.9
515	Farm-product raw materials	–	–	–	–	–	–	–
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants	**6 204 162**	**806 660**	**16 962**	**51.8**	**8**	**4.1**	**1.1**
50	**Durable goods**	**1 991 263**	**447 740**	**15 781**	**51.5**	**4**	**6.8**	**.1**
501	Motor vehicles and motor vehicle parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homefurnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	568 250	227 300	11 400	56.4	3	8.9	–
505	Metals and minerals, except petroleum	–	–	–	–	–	–	–
506	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	1 511 833	533 588	25 235	50.8	3	9.3	.1
508	Machinery, equipment, and supplies	672 917	576 786	35 214	59.3	1	10.3	.1
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	**Nondurable goods**	**11 540 500**	**978 008**	**17 525**	**51.9**	**12**	**3.5**	**1.3**
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	–	–	–	–	–	–	–
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	10 516 118	1 881 832	23 274	53.7	6	2.3	–
515	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)

[1]Based on number of employees for pay period including March 12.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade	**1 845**	**1 731**	**6 517 329**	**4 217 031**	**54.5**	**460 162**	**260 670**	**76.5**	**22 565**	**17 525**
50		**Durable goods**	**1 117**	**978**	**2 552 573**	**1 271 384**	**100.8**	**255 009**	**133 622**	**90.8**	**11 741**	**8 406**
501		Motor vehicles and automotive parts and supplies	218	214	336 403	194 808	72.7	32 907	22 619	45.5	1 838	1 566
5012	5012	Automobiles and other motor vehicles	37	35	160 229	64 621	148.0	10 151	5 243	93.6	521	345
5013		Automotive parts and supplies	166	167	156 839	116 353	34.8	20 592	15 862	29.8	1 213	1 127
	5013	Motor vehicle supplies and new parts	154	161	147 420	(D)	(D)	18 975	(D)	(D)	1 101	(D)
	5015 pt.	Motor vehicle parts, used	12	6	9 419	(D)	(D)	1 617	(D)	(D)	112	(D)
5014	5014	Tires and tubes	15	12	19 335	13 834	39.8	2 164	1 514	42.9	104	94
502		Furniture and homefurnishings	35	26	118 691	32 919	260.6	11 658	3 335	249.6	532	219
5021	5021	Furniture	16	15	26 162	12 893	102.9	4 095	1 687	142.7	199	98
5023	5023	Homefurnishings	19	11	92 529	20 026	362.0	7 563	1 648	358.9	333	121
503		Lumber and other construction materials	111	73	411 032	146 355	180.8	30 567	11 344	169.5	1 364	700
5031	5031	Lumber, plywood, millwork, and wood panels	63	35	312 817	93 641	234.1	20 728	6 410	223.4	934	386
5039		Construction materials, n.e.c.	48	38	98 215	52 714	86.3	9 839	4 934	99.4	430	314
	5032	Brick, stone, and related construction materials	14	16	18 230	23 272	-21.7	1 642	1 556	5.5	58	102
	5033	Roofing, siding, and insulation materials	11	12	39 718	18 249	117.6	3 971	2 219	79.0	136	138
	5039	Construction materials, n.e.c.	23	10	40 267	(D)	(D)	4 226	(D)	(D)	236	(D)
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	30	19	(D)	12 547	(D)	(D)	1 851	(D)	(D)	130
5041	5091	Sporting and recreational goods and supplies	20	10	83 459	4 475	1 765.0	7 042	582	1 110.0	311	51
5042	5092	Toys and hobby goods and supplies	9	8	4 760	(D)	(D)	636	(D)	(D)	37	(D)
5043	5043	Photographic equipment and supplies	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505		Metals and minerals, except petroleum	15	16	54 899	27 713	98.1	4 508	2 728	65.2	181	148
5051	5051	Metals service centers and offices	15	16	54 899	27 713	98.1	4 508	2 728	65.2	181	148
5052	5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-	-	-
506		Electrical goods	85	80	254 949	167 335	52.4	20 204	13 996	44.4	818	855
5063		Electrical apparatus and equipment, wiring supplies, and construction materials	54	46	(D)	106 789	(D)	(D)	9 538	(D)	(D)	553
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	42	(NA)	139 982	(NA)	(NA)	9 128	(NA)	(NA)	426	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c.	1	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5084 pt.	Industrial machinery and equipment	11	(NA)	23 097	(NA)	(NA)	1 472	(NA)	(NA)	62	(NA)
5064	5064	Electrical appliances, television and radio sets	10	10	76 537	51 097	49.8	7 420	3 269	127.0	223	186
5065	5065 pt.	Electronic parts and equipment, n.e.c.	21	24	(D)	9 449	(D)	(D)	1 189	(D)	(D)	116
507		Hardware, and plumbing and heating equipment and supplies	95	95	289 381	170 087	70.1	28 635	19 422	47.4	1 352	1 247
5072	5072	Hardware	20	21	147 504	87 017	69.5	14 350	9 759	47.0	697	626
5074	5074	Plumbing and heating equipment and supplies (hydronics)	50	50	118 543	70 508	68.1	11 514	7 716	49.2	540	509
5075	5075	Warm air heating and air-conditioning equipment and supplies	14	13	14 657	6 192	136.7	1 863	725	157.0	70	48
5078	5078	Refrigeration equipment and supplies	11	11	8 677	6 370	36.2	908	1 222	-25.7	45	64
508		Machinery, equipment, and supplies	433	370	839 129	453 450	85.1	106 791	53 011	101.5	4 628	3 147
5081		Commercial machines and equipment	126	84	(D)	92 602	(D)	(D)	13 734	(D)	(D)	798
	5044	Office equipment	62	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5045	Computers and computer peripheral equipment and software	42	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5046	Commercial equipment, n.e.c.	22	21	41 199	18 934	117.6	7 791	3 186	144.5	494	194
5082	5082	Construction and mining (except petroleum) machinery and equipment	36	38	167 201	76 894	117.4	14 955	6 861	118.0	496	387
5083	5083	Farm and garden machinery and equipment	47	58	57 918	48 111	20.4	5 585	5 413	3.2	352	382
5084	5084 pt.	Industrial machinery and equipment	77	57	189 654	90 333	109.9	21 353	10 363	106.1	793	548
5085	5085	Industrial supplies	70	60	120 742	84 848	42.3	17 348	9 203	88.5	662	517
5086		Professional equipment and supplies	41	36	(D)	38 111	(D)	(D)	4 421	(D)	(D)	302
	5047	Medical, dental, and hospital equipment and supplies	26	23	35 960	(D)	(D)	4 691	(D)	(D)	223	(D)
	5048	Ophthalmic goods	9	11	(D)	2 123	(D)	(D)	482	(D)	(D)	41
	5049	Professional equipment and supplies, n.e.c.	6	2	5 313	(D)	(D)	726	(D)	(D)	45	(D)
5087	5087	Service establishment equipment and supplies	28	25	33 403	17 283	93.3	4 334	2 477	75.0	207	160
5088	5088	Transportation equipment and supplies, except motor vehicles	8	12	15 688	5 268	197.8	1 620	539	200.6	82	53
509		Miscellaneous durable goods	95	85	(D)	66 170	(D)	(D)	5 316	(D)	(D)	394
5093	5093	Scrap and waste materials	44	46	46 127	24 090	91.5	5 209	3 488	49.3	339	271
5094	5094	Jewelry, watches, precious stones, and precious metals	9	6	5 773	2 307	150.2	749	203	269.0	39	8
5099	5099 pt.	Durable goods, n.e.c.	42	33	(D)	39 773	(D)	(D)	1 625	(D)	(D)	115

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For explanation of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade—Con.										
51		**Nondurable goods**	**728**	**753**	**3 964 756**	**2 945 647**	**34.6**	**205 153**	**127 048**	**61.5**	**10 824**	**9 119**
511		Paper and paper products	56	57	394 695	75 763	421.0	15 874	9 276	71.1	627	563
5111	5111	Printing and writing paper	6	10	267 673	(D)	(D)	6 647	(D)	(D)	203	(D)
5112	5112	Stationery and office supplies	29	29	31 609	28 226	12.0	4 522	4 968	-9.0	197	319
5113	5113	Industrial and personal service paper	21	18	95 413	(D)	(D)	4 705	(D)	(D)	227	(D)
512		Drugs, drug proprietaries, and druggists' sundries	6	6	(D)	72 626	(D)	(D)	5 524	(D)	(D)	397
5122	5122	Drugs, drug proprietaries, and druggists' sundries	6	6	(D)	72 626	(D)	(D)	5 524	(D)	(D)	397
513		Apparel, piece goods, and notions	35	25	(D)	57 093	(D)	(D)	4 409	(D)	(D)	273
5133	5131 pt.	Piece goods	7	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	5131 pt.	Notions and other dry goods	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	5136	Men's and boys' clothing and furnishings	9	7	(D)	10 297	(D)	(D)	973	(D)	(D)	51
5137	5137	Women's, children's, and infants' clothing and accessories	8	-	(D)	-	(X)	(D)	-	(X)	(D)	-
5139	5139	Footwear	10	8	232 268	43 731	431.1	11 515	3 040	278.8	271	181
514		Groceries and related products	347	343	1 402 774	925 521	51.6	82 083	51 509	59.4	4 752	4 024
5141	5141	Groceries, general line	23	17	454 083	237 238	91.4	13 939	9 845	41.6	641	690
5142	5142	Packaged frozen foods	14	18	64 913	95 868	-32.3	8 345	6 109	36.6	436	545
5143	5143	Dairy products, except dried or canned	25	37	(D)	48 944	(D)	(D)	2 858	(D)	(D)	215
5144	5144	Poultry and poultry products	2	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	5145	Confectionery	10	9	9 706	6 224	55.9	789	1 159	-31.9	52	60
5146	5146	Fish and seafoods	147	119	227 860	141 595	60.9	14 257	9 160	55.6	1 131	792
5147	5147	Meats and meat products	17	21	76 770	82 978	-7.5	4 921	3 315	48.4	285	251
5148	5148	Fresh fruits and vegetables	47	58	154 263	103 422	49.2	6 216	5 158	20.5	438	509
5149	5149	Groceries and related products, n.e.c.	62	55	344 388	(D)	(D)	27 133	(D)	(D)	1 361	(D)
515		Farm-product raw materials	20	20	20 088	19 249	4.4	1 183	827	43.0	82	79
5152	5159 pt.	Cotton	-	-	-	-	-	-	-	-	-	-
5153	5153	Grain and field beans	10	12	8 526	14 016	-39.2	473	622	-24.0	32	57
5154	5154	Livestock	5	5	7 384	(D)	(D)	157	(D)	(D)	19	(D)
5159	5159 pt.	Farm-product raw materials, n.e.c.	5	3	4 178	(D)	(D)	553	(D)	(D)	31	(D)
516		Chemicals and allied products	25	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161		Chemcals and allied products	25	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5162	Plastics materials and basic forms and shapes	3	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c.	22	29	(D)	37 775	(D)	(D)	4 950	(D)	(D)	259
517		Petroleum and petroleum products	84	105	1 152 013	1 404 517	-18.0	33 681	21 676	55.4	2 119	1 562
5171	5171	Petroleum bulk stations and terminals	60	78	1 019 683	1 156 020	-11.8	26 658	15 551	71.4	1 656	1 084
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	24	27	132 330	248 497	-46.8	7 023	6 125	14.7	463	478
518		Beer, wine, and distilled alcoholic beverages	18	24	151 178	119 208	26.8	14 533	10 890	33.5	590	610
5181	5181	Beer and ale	12	17	129 188	106 968	20.8	13 692	10 425	31.3	531	568
5182	5182	Wine and distilled alcoholic beverages	6	7	21 990	12 240	79.7	841	465	80.9	49	42
519		Miscellaneous nondurable goods	137	143	302 860	233 456	29.7	27 294	17 912	52.4	1 525	1 347
5191	5191	Farm supplies	59	66	51 840	67 071	-22.7	3 783	3 590	5.4	263	338
5194	5194	Tobacco and tobacco products	6	10	119 145	84 744	40.6	5 867	4 114	42.6	324	316
5198	5198	Paints, varnishes and supplies	5	10	6 451	5 031	28.2	890	740	20.3	48	47
5199		Nondurable goods, n.e.c.	67	57	125 424	76 610	63.7	16 754	9 468	77.0	890	646
	5099 pt.	Durable goods, n.e.c.	7	(NA)	3 980	(NA)	(NA)	370	(NA)	(NA)	25	(NA)
	5192	Books, periodicals, and newspapers	11	11	30 707	21 891	40.3	4 399	2 623	67.7	214	183
	5193	Flowers, nursery stock, and florists' supplies	8	8	12 080	8 083	49.4	1 806	932	93.8	104	60
	5199	Nondurable goods, n.e.c.	41	(NA)	78 657	(NA)	(NA)	10 179	(NA)	(NA)	547	(NA)
		Merchant wholesalers	**1 675**	**1 533**	**4 894 430**	**3 070 227**	**59.4**	**409 661**	**228 644**	**79.2**	**20 666**	**15 882**
50		**Durable goods**	**1 040**	**892**	**2 298 188**	**1 096 743**	**109.5**	**238 417**	**119 308**	**99.8**	**11 136**	**7 736**
501		Motor vehicles and automotive parts and supplies	210	207	309 354	188 268	64.3	31 813	22 209	43.2	1 722	1 544
5012	5012	Automobiles and other motor vehicles	34	32	139 694	62 337	124.1	9 727	5 103	90.6	449	333
5013		Automotive parts and supplies	161	163	150 325	112 097	34.1	19 922	15 592	27.8	1 169	1 117
	5013	Motor vehicle supplies and new parts	149	157	140 906	(D)	(D)	18 305	(D)	(D)	1 057	(D)
	5015 pt.	Motor vehicle parts, used	12	6	9 419	(D)	(D)	1 617	(D)	(D)	112	(D)
5014	5014	Tires and tubes	15	12	19 335	13 834	39.8	2 164	1 514	42.9	104	94
502		Furniture and homefurnishings	33	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	5021	Furniture	15	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	5023	Homefurnishings	18	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503		Lumber and other construction materials	107	69	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5031	5031	Lumber, plywood, millwork, and wood panels	61	35	(D)	93 641	(D)	(D)	6 410	(D)	(D)	386
5039		Construction materials, n.e.c.	46	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5032	Brick, stone, and related construction materials	14	15	18 230	(D)	(D)	1 642	(D)	(D)	58	(D)
	5033	Roofing, siding, and insulation materials	10	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5039	Construction materials, n.e.c.	22	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

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1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Merchant wholesalers—Con.										
50		**Durable goods**—Con.										
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	29	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	5091	Sporting and recreational goods and supplies	19	10	(D)	4 475	(D)	(D)	582	(D)	(D)	51
5042	5092	Toys and hobby goods and supplies	9	7	4 760	(D)	(D)	636	(D)	(D)	37	(D)
5043	5043	Photographic equipment and supplies	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505		Metals and minerals, except petroleum	14	16	(D)	27 713	(D)	(D)	2 726	(D)	(D)	148
5051	5051	Metals service centers and offices	14	16	(D)	27 713	(D)	(D)	2 726	(D)	(D)	148
5052	5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-	-	-
506		Electrical goods	75	70	210 609	143 723	46.5	18 867	12 783	47.6	779	803
5063		Electrical apparatus and equipment, wiring supplies, and construction materials	47	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	38	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c.	1	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5084 pt.	Industrial machinery and equipment	8	(NA)	15 037	(NA)	(NA)	901	(NA)	(NA)	45	(NA)
5064	5064	Electrical appliances, television and radio sets	9	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	5065 pt.	Electronic parts and equipment, n.e.c.	19	24	(D)	9 449	(D)	(D)	1 189	(D)	(D)	116
507		Hardware, and plumbing and heating equipment and supplies	89	89	280 310	162 851	72.1	28 206	18 538	52.2	1 335	1 215
5072	5072	Hardware	19	21	(D)	87 017	(D)	(D)	9 759	(D)	(D)	626
5074	5074	Plumbing and heating equipment and supplies (hydronics)	47	47	(D)	66 024	(D)	(D)	7 136	(D)	(D)	486
5075	5075	Warm air heating and air-conditioning equipment and supplies	12	10	(D)	3 440	(D)	(D)	421	(D)	(D)	39
5078	5078	Refrigeration equipment and supplies	11	11	8 677	6 370	36.2	908	1 222	-25.7	45	64
508		Machinery, equipment, and supplies	396	320	707 291	357 020	98.1	94 776	42 708	121.9	4 282	2 666
5081		Commercial machines and equipment	110	65	(D)	38 308	(D)	(D)	7 298	(D)	(D)	520
	5044	Office equipment	60	(NA)	63 838	(NA)	(NA)	13 487	(NA)	(NA)	743	(NA)
	5045	Computers and computer peripheral equipment and software	31	(NA)	27 329	(NA)	(NA)	5 606	(NA)	(NA)	244	(NA)
	5046	Commercial equipment, n.e.c.	19	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5082	5082	Construction and mining (except petroleum) machinery and equipment	36	38	167 201	76 894	117.4	14 955	6 861	118.0	496	387
5083	5083	Farm and garden machinery and equipment	47	57	57 918	(D)	(D)	5 585	(D)	(D)	352	(D)
5084	5084 pt.	Industrial machinery and equipment	62	41	144 416	65 221	121.4	18 700	7 998	133.8	710	450
5085	5085	Industrial supplies	68	52	(D)	74 422	(D)	(D)	8 420	(D)	(D)	482
5088		Professional equipment and supplies	39	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5047	Medical, dental, and hospital equipment and supplies	24	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5048	Ophthalmic goods	9	11	(D)	2 123	(D)	(D)	482	(D)	(D)	41
	5049	Professional equipment and supplies, n.e.c.	6	2	5 313	(D)	(D)	726	(D)	(D)	45	(D)
5087	5087	Service establishment equipment and supplies	27	25	(D)	17 283	(D)	(D)	2 477	(D)	(D)	160
5088	5088	Transportation equipment and supplies, except motor vehicles	7	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509		Miscellaneous durable goods	87	79	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	5093	Scrap and waste materials	44	46	46 127	24 090	91.5	5 209	3 488	49.3	339	271
5094	5094	Jewelry, watches, precious stones, and precious metals	8	6	(D)	2 307	(D)	(D)	203	(D)	(D)	8
5099	5099 pt.	Durable goods, n.e.c.	35	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51		**Nondurable goods**	**635**	**641**	**2 596 242**	**1 973 484**	**31.6**	**171 244**	**109 336**	**56.6**	**9 530**	**8 146**
511		Paper and paper products	49	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	5111	Printing and writing paper	5	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	5112	Stationery and office supplies	24	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	5113	Industrial and personal service paper	20	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512		Drugs, drug proprietaries, and druggists' sundries	6	6	(D)	72 626	(D)	(D)	5 524	(D)	(D)	397
5122	5122	Drugs, drug proprietaries, and druggists' sundries	6	6	(D)	72 626	(D)	(D)	5 524	(D)	(D)	397
513		Apparel, piece goods, and notions	29	19	135 418	28 726	371.4	7 273	2 722	167.2	332	158
5133	5131 pt.	Piece goods	6	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	5131 pt.	Notions and other dry goods	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	5136	Men's and boys' clothing and furnishings	8	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	5137	Women's, children's, and infants' clothing and accessories	7	-	(D)	-	(X)	(D)	-	(X)	(D)	-
5139	5139	Footwear	7	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514		Groceries and related products	306	298	1 082 702	685 142	58.0	57 202	41 950	60.2	4 040	3 502
5141	5141	Groceries, general line	20	17	(D)	237 238	(D)	(D)	9 845	(D)	(D)	690
5142	5142	Packaged frozen foods	12	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	5143	Dairy products, except dried or canned	18	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	5144	Poultry and poultry products	2	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	5145	Confectionery	7	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Merchant wholesalers—Con.										
51		**Nondurable goods**—Con.										
514		Groceries and related products—Con.										
5146	5146	Fish and seafoods	144	119	(D)	141 595	(D)	(D)	9 160	(D)	(D)	792
5147	5147	Meats and meat products	15	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	5148	Fresh fruits and vegetables	44	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	5149	Groceries and related products, n.e.c.	44	39	139 078	(D)	(D)	13 959	(D)	(D)	754	(D)
515		Farm-product raw materials	19	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	5159 pt.	Cotton	–	–	–	–	–	–	–	–	–	–
5153	5153	Grain and field beans	10	11	8 526	(D)	(D)	473	(D)	(D)	32	(D)
5154	5154	Livestock	4	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	5159 pt.	Farm-product raw materials, n.e.c.	5	3	4 178	(D)	(D)	553	(D)	(D)	31	(D)
516		Chemicals and allied products	19	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161		Chemcals and allied products	19	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5162	Plastics materials and basic forms and shapes	3	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c.	16	26	33 167	(D)	(D)	3 888	(D)	(D)	148	(D)
517		Petroleum and petroleum products	69	80	636 482	763 541	-16.7	28 570	18 111	57.7	1 859	1 402
5171	5171	Petroleum bulk stations and terminals	48	58	514 530	605 479	-15.0	21 919	12 729	72.2	1 416	965
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	21	22	121 952	158 062	-22.9	6 651	5 382	23.6	443	437
518		Beer, wine, and distilled alcoholic beverages	16	20	(D)	105 509	(D)	(D)	10 177	(D)	(D)	571
5181	5181	Beer and ale	12	16	129 188	(D)	(D)	13 692	(D)	(D)	531	(D)
5182	5182	Wine and distilled alcoholic beverages	4	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	122	122	260 876	195 707	33.3	25 503	16 606	53.6	1 413	1 251
5191	5191	Farm supplies	52	51	(D)	42 546	(D)	(D)	2 665	(D)	(D)	261
5194	5194	Tobacco and tobacco products	6	10	119 145	84 744	40.6	5 867	4 114	42.6	324	316
5198	5198	Paints, varnishes and supplies	4	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199		Nondurable goods, n.e.c.	60	52	107 491	(D)	(D)	16 162	(D)	(D)	840	(D)
	5099 pt.	Durable goods, n.e.c.	7	(NA)	3 980	(NA)	(NA)	370	(NA)	(NA)	25	(NA)
	5192	Books, periodicals, and newspapers	10	11	(D)	21 891	(D)	(D)	2 623	(D)	(D)	183
	5193	Flowers, nursery stock, and florists' supplies	8	7	12 080	(D)	(D)	1 806	(D)	(D)	104	(D)
	5199	Nondurable goods, n.e.c.	35	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
		Manufacturers' sales branches and sales offices	**102**	**113**	**1 201 016**	**967 659**	**24.1**	**41 630**	**25 589**	**62.7**	**1 378**	**1 286**
50		**Durable goods**	**39**	**42**	**178 717**	**105 405**	**69.6**	**13 925**	**10 188**	**36.7**	**436**	**427**
501	501 pt.	Motor vehicles and automotive parts and supplies	3	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	502	Furniture and homefurnishings	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	503	Lumber and other construction materials	3	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	–	–	–	–	–	–	–	–	–	–
	504 pt.	Professional and commercial equipment and supplies	–	–	–	–	–	–	–	–	–	–
	509 pt.	Miscellaneous durable goods	–	–	–	–	–	–	–	–	–	–
505	505	Metals and minerals, except petroleum	1	–	(D)	–	(X)	(D)	–	(X)	(D)	–
506		Electrical goods	9	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods	6	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	508 pt.	Machinery, equipment, and supplies	3	(NA)	8 060	(NA)	(NA)	571	(NA)	(NA)	17	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies	–	–	–	–	–	–	–	–	–	–
508		Machinery, equipment, and supplies	21	29	121 490	73 685	64.9	11 408	8 514	34.0	322	358
	504 pt.	Professional and commercial equipment and supplies	14	18	80 146	(D)	(D)	9 001	(D)	(D)	250	(D)
	508 pt.	Machinery, equipment, and supplies	7	11	41 344	(D)	(D)	2 407	(D)	(D)	72	(D)
509	509 pt.	Miscellaneous durable goods	1	–	(D)	–	(X)	(D)	–	(X)	(D)	–
51		**Nondurable goods**	**63**	**71**	**1 022 299**	**862 254**	**18.6**	**27 705**	**15 401**	**79.9**	**940**	**839**
511	511	Paper and paper products	6	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	512	Drugs, drug proprietaries, and druggists' sundries	–	–	–	–	–	–	–	–	–	–
513	513	Apparel, piece goods, and notions	3	2	150 331	(D)	(D)	7 925	(D)	(D)	114	(D)
514	514	Groceries and related products	24	22	141 298	152 219	-7.2	12 670	7 880	60.8	617	428
515	515	Farm-product raw materials	–	–	–	–	–	–	–	–	–	–

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Manufacturers' sales branches and sales offices—Con.										
51		**Nondurable goods**—Con.										
516	516	Chemicals and allied products	5	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	517	Petroleum and petroleum products	12	21	(D)	634 557	(D)	(D)	3 305	(D)	(D)	147
518	518	Beer, wine, and distilled alcoholic beverages	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	12	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
	519	Miscellaneous nondurable goods	12	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
		Agents, brokers, and commission merchants	**68**	**85**	**421 883**	**179 145**	**135.5**	**8 871**	**6 437**	**37.8**	**523**	**377**
50		**Durable goods**	**38**	**44**	**75 668**	**69 236**	**9.3**	**2 867**	**4 126**	**-35.4**	**169**	**243**
501	501 pt.	Motor vehicles and automotive parts and supplies	5	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	502	Furniture and homefurnishings	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	503	Lumber and other construction materials	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies	-	-	-	-	-	-	-	-	-	-
	509 pt.	Miscellaneous durable goods	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	505	Metals and minerals, except petroleum	-	-	-	-	-	-	-	-	-	-
506		Electrical goods	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods	1	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	508 pt.	Machinery, equipment, and supplies	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies	6	6	9 071	7 236	25.4	429	884	-51.5	17	32
508		Machinery, equipment, and supplies	16	21	10 348	22 745	-54.5	607	1 789	-66.1	24	123
	504 pt.	Professional and commercial equipment and supplies	4	5	2 273	(D)	(D)	114	(D)	(D)	10	(D)
	508 pt.	Machinery, equipment, and supplies	12	16	8 075	(D)	(D)	493	(D)	(D)	14	(D)
509	509 pt.	Miscellaneous durable goods	7	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51		**Nondurable goods**	**30**	**41**	**346 215**	**109 909**	**215.0**	**6 204**	**2 311**	**168.5**	**354**	**134**
511	511	Paper and paper products	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	512	Drugs, drug proprietaries, and druggists' sundries	-	-	-	-	-	-	-	-	-	-
513	513	Apparel, piece goods, and notions	3	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	514	Groceries and related products	17	23	178 774	88 160	102.8	2 211	1 679	31.7	95	94
515	515	Farm-product raw materials	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	516	Chemicals and allied products	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	517	Petroleum and petroleum products	3	4	(D)	6 419	(D)	(D)	260	(D)	(D)	13
518	518	Beer, wine, and distilled alcoholic beverages	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	3	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
	519	Miscellaneous nondurable goods	3	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
		Wholesale trade	**1 845**	**6 517 329**	**460 162**	**104 575**	**22 565**	**928 248**	**516 047**	**579 041**
5013		Automotive parts and supplies	166	156 839	20 592	4 843	1 213	37 847	28 925	31 643
	5013	Motor vehicle parts and supplies	154	147 420	18 975	4 482	1 101	34 555	27 864	30 670
	5015 pt.	Motor vehicle parts, used	12	9 419	1 617	361	112	3 292	1 061	973
5039		Construction materials, n.e.c.	48	98 215	9 839	2 080	430	19 506	11 752	12 325
	5032	Brick, stone, and related construction materials	14	18 230	1 642	247	58	3 793	1 119	1 336
	5033	Roofing, siding, and insulation materials	11	39 718	3 971	762	136	6 557	4 944	5 229
	5039	Construction materials, n.e.c.	23	40 267	4 226	1 071	236	9 156	5 689	5 760
5041	5091	Sporting and recreational goods and supplies	20	83 459	7 042	1 783	311	15 106	7 733	8 009
5042	5092	Toys and hobby goods and supplies	9	4 760	636	121	37	1 730	544	652
5063		Electrical apparatus and equipment, wiring supplies, and construction equipment	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5063	Electrical apparatus and equipment, wiring supplies, and construction equipment	42	139 982	9 128	2 280	426	16 903	12 364	14 289
	5065 pt.	Electrical parts and equipment, n.e.c.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5084 pt.	Industrial machinery and equipment	11	23 097	1 472	306	62	2 915	1 156	1 323
5065	5065 pt.	Electronic parts and equipment, n.e.c.	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5081		Commercial machines and equipment	126	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5044	Office equipment	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5045	Computers and computer peripheral equipment and software	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5046	Commercial equipment, n.e.c.	22	41 199	7 791	1 751	494	14 296	4 375	4 217
5084	5084 pt.	Industrial machinery and equipment	77	189 654	21 353	5 070	793	37 825	18 905	18 846
5086		Professional equipment and supplies	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5047	Medical, dental, and hospital equipment and supplies	26	35 960	4 691	1 009	223	9 794	4 259	3 710
	5048	Ophthalmic goods	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c.	6	5 313	726	157	45	1 873	293	374
5099	5099 pt.	Durable goods, n.e.c.	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	5131 pt.	Piece goods	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	5131 pt.	Notions and other dry goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	5159 pt.	Cotton	–	–	–	–	–	–	–	–
5159	5159 pt.	Farm-product raw materials, n.e.c.	5	4 178	553	130	31	1 496	472	505
5161		Chemicals and allied products	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5162	Plastics materials and basic forms and shapes	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199		Nondurable goods, n.e.c.	67	125 424	16 754	3 446	890	29 553	9 332	10 462
	5099 pt.	Durable goods, n.e.c.	7	3 980	370	84	25	660	437	326
	5192	Books, periodicals, and newspapers	11	30 707	4 399	979	214	7 571	1 249	1 195
	5193	Flowers, nursery stock, and florists' supplies	8	12 080	1 806	367	104	3 646	1 275	1 217
	5199	Nondurable goods, n.e.c.	41	78 657	10 179	2 016	547	17 676	6 371	7 724
		Merchant Wholesalers	**1 675**	**4 894 430**	**409 661**	**92 960**	**20 666**	**822 582**	**456 848**	**514 964**
5013		Automotive parts and supplies	161	150 325	19 922	4 688	1 169	36 424	26 728	29 147
	5013	Motor vehicle parts and supplies	149	140 906	18 305	4 327	1 057	33 132	25 667	28 174
	5015 pt.	Motor vehicle parts, used	12	9 419	1 617	361	112	3 292	1 061	973
5039		Construction materials, n.e.c.	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5032	Brick, stone, and related construction materials	14	18 230	1 642	247	58	3 793	1 119	1 336
	5033	Roofing, siding, and insulation materials	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5039	Construction materials, n.e.c.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	5091	Sporting and recreational goods and supplies	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	5092	Toys and hobby goods and supplies	9	4 760	636	121	37	1 730	544	652
5083		Electrical apparatus and equipment, wiring supplies, and construction equipment	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5063	Electrical apparatus and equipment, wiring supplies, and construction equipment	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5065 pt.	Electrical parts and equipment, n.e.c.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5084 pt.	Industrial machinery and equipment	8	15 037	901	187	45	2 020	1 099	1 264
5065	5065 pt.	Electronic parts and equipment, n.e.c.	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5081		Commercial machines and equipment	110	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5044	Office equipment	60	63 838	13 487	3 179	743	24 297	8 115	9 253
	5045	Computers and computer peripheral equipment and software	31	27 329	5 606	1 322	244	10 368	1 982	2 271
	5046	Commercial equipment, n.e.c.	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	5084 pt.	Industrial machinery and equipment	62	144 416	18 700	4 433	710	33 341	18 262	18 061
5086		Professional equipment and supplies	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5047	Medical, dental, and hospital equipment and supplies	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5048	Ophthalmic goods	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c.	6	5 313	726	157	45	1 873	293	374
5099	5099 pt.	Durable goods, n.e.c.	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	5131 pt.	Piece goods	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	5131 pt.	Notions and other dry goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	5159 pt.	Cotton	–	–	–	–	–	–	–	–
5159	5159 pt.	Farm-product raw materials, n.e.c.	5	4 178	553	130	31	1 496	472	505
5161		Chemicals and allied products	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5162	Plastics materials and basic forms and shapes	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c.	16	33 167	3 886	890	148	10 171	4 108	4 648

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
		Merchant Wholesalers—Con.								
5199		Nondurable goods, n.e.c.	60	107 491	16 162	3 317	840	27 977	9 215	10 436
	5099 pt.	Durable goods, n.e.c.	7	3 980	370	84	25	660	437	326
	5192	Books, periodicals, and newspapers	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5193	Flowers, nursery stock, and florists' supplies	8	12 080	1 806	367	104	3 646	1 275	1 217
	5199	Nondurable goods, n.e.c.	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
		Manufacturers' sales branches and offices	**102**	**1 201 016**	**41 630**	**9 749**	**1 376**	**88 531**	**55 077**	**59 581**
501	501 pt.	Motor vehicles and automotive parts and supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic and hobby goods, toys and supplies	–	–	–	–	–	–	–	–
	504 pt.	Professional and commercial equipment and supplies	–	–	–	–	–	–	–	–
	509 pt.	Miscellaneous durable goods	–	–	–	–	–	–	–	–
506		Electrical goods	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	508 pt.	Machinery, equipment, and supplies	3	8 060	571	121	17	895	57	59
508		Machinery, equipment, and supplies	21	121 490	11 408	2 757	322	18 665	2 900	3 146
	504 pt.	Professional and commercial equipment and supplies	14	80 146	9 001	2 189	250	14 608	2 133	2 039
	508 pt.	Machinery, equipment, and supplies	7	41 344	2 407	568	72	4 057	767	1 107
509	509 pt.	Miscellaneous durable goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods	–	–	–	–	–	–	–	–
	519	Miscellaneous nondurable goods	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
		Agents, brokers, and commission merchants	**68**	**421 883**	**8 871**	**1 886**	**523**	**17 135**	**4 122**	**4 496**
501	501 pt.	Motor vehicles and automotive parts and supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic and hobby goods, toys and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies	–	–	–	–	–	–	–	–
	509 pt.	Miscellaneous durable goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	508 pt	Machinery, equipment, and supplies	–	–	–	–	–	–	–	–
508		Machinery, equipment, and supplies	16	10 348	607	126	24	1 034	6	7
	504 pt.	Professional and commercial equipment and supplies	4	2 273	114	28	10	202	–	–
	508 pt.	Machinery, equipment, and supplies	12	8 075	493	98	14	832	6	7
509	509 pt.	Miscellaneous durable goods	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods	–	–	–	–	–	–	–	–
	519	Miscellaneous nondurable goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Merchant wholesalers				Other operating types	
	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
Maine	**1 885**	**6 524 990**	**481 796**	**22 685**	**1 885**	**4 902 091**	**411 295**	**20 788**	**170**	**1 622 899**
Androscoggin County	184	444 335	46 746	2 361	170	385 532	41 210	2 078	14	58 803
Auburn	70	(D)	(D)	(D)	63	120 304	15 363	718	7	(D)
Lewiston	87	267 263	26 428	1 361	82	(D)	(D)	(D)	5	(D)
Balance of county	27	(D)	(D)	(D)	25	(D)	(D)	(D)	2	(D)
Aroostook County	138	319 449	19 110	1 358	130	(D)	(D)	(D)	8	(D)
Caribou	30	44 883	5 091	456	29	(D)	(D)	(D)	1	(D)
Presque Isle	30	107 719	6 137	332	26	(D)	(D)	(D)	4	(D)
Balance of county	78	166 847	7 882	570	75	(D)	(D)	(D)	3	(D)
Cumberland County	572	3 010 046	202 179	8 927	505	2 105 328	178 291	8 102	67	904 718
Brunswick town	16	9 173	1 148	83	15	(D)	(D)	(D)	1	(D)
Gorham town	19	21 174	2 984	123	18	(D)	(D)	(D)	1	(D)
Portland	255	1 654 890	117 183	5 202	232	1 320 758	104 775	4 817	23	334 132
Scarborough town	42	216 604	10 915	509	31	79 617	8 273	359	11	136 987
South Portland	77	654 635	30 560	1 291	66	(D)	(D)	(D)	11	(D)

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
Maine—Con.										
Cumberland County—Con.										
Westbrook	45	268 908	19 625	820	40	(D)	(D)	(D)	5	(D)
Windham town	18	11 712	1 628	96	17	(D)	(D)	(D)	1	(D)
Balance of county	100	172 950	18 136	803	86	(D)	(D)	(D)	14	(D)
Franklin County	28	130 320	8 075	236	27	(D)	(D)	(D)	1	(D)
Hancock County	75	98 980	7 441	501	71	96 980	7 273	480	4	2 000
Ellsworth	22	45 670	4 033	245	20	(D)	(D)	(D)	2	(D)
Balance of county	53	53 310	3 408	256	51	(D)	(D)	(D)	2	(D)
Kennebec County	157	795 902	53 991	2 704	138	654 167	50 105	2 542	19	141 735
Augusta	54	365 848	24 691	1 306	45	311 381	22 773	1 215	9	54 465
Gardiner	13	133 705	7 068	313	13	133 705	7 068	313	–	–
Hallowell	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
Waterville	26	48 127	5 304	250	24	(D)	(D)	(D)	2	(D)
Balance of county	62	(D)	(D)	(D)	55	(D)	(D)	(D)	7	(D)
Knox County	66	108 440	7 428	462	57	(D)	(D)	(D)	1	(D)
Rockland	21	36 563	3 615	175	20	(D)	(D)	(D)	1	(D)
Balance of county	47	71 877	3 813	287	47	71 877	3 813	287	–	–
Lincoln County	41	39 215	3 199	232	39	(D)	(D)	(D)	2	(D)
Oxford County	52	167 808	7 431	431	48	(D)	(D)	(D)	4	(D)
Penobscot County	243	884 396	64 854	3 040	218	721 623	59 127	2 802	25	162 773
Bangor	140	582 751	40 529	1 835	125	(D)	(D)	(D)	15	(D)
Brewer	29	166 515	12 856	627	27	(D)	(D)	(D)	2	(D)
Old Town	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
Orono town	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
Balance of county	66	112 742	8 810	500	60	(D)	(D)	(D)	6	(D)
Piscataquis County	17	14 735	1 295	96	15	(D)	(D)	(D)	2	(D)
Sagadahoc County	20	22 206	2 561	125	20	22 206	2 561	125	–	–
Bath	8	12 049	1 231	67	8	12 049	1 231	67	–	–
Balance of county	12	10 157	1 330	58	12	10 157	1 330	58	–	–
Somerset County	49	72 796	5 599	335	45	(D)	(D)	(D)	4	(D)
Waldo County	25	126 011	8 223	521	22	(D)	(D)	(D)	3	(D)
Belfast	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
Balance of county	16	(D)	(D)	(D)	14	(D)	(D)	(D)	2	(D)
Washington County	47	71 693	6 142	430	44	(D)	(D)	(D)	3	(D)
Calais	5	7 438	568	33	3	(D)	(D)	(D)	2	(D)
Balance of county	42	64 255	5 574	397	41	(D)	(D)	(D)	1	(D)
York County	149	218 658	17 522	906	136	171 547	16 379	866	13	47 111
Biddeford	26	79 166	5 034	262	24	(D)	(D)	(D)	2	(D)
Saco	17	8 294	1 154	70	15	(D)	(D)	(D)	2	(D)
Sanford town	14	21 078	1 393	70	13	(D)	(D)	(D)	1	(D)
Balance of county	92	110 120	9 941	504	84	(D)	(D)	(D)	8	(D)

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	PORTLAND										
	Wholesale trade	**255**	**1 654 890**	**117 183**	**5 202**	**232**	**1 320 758**	**104 775**	**4 817**	**23**	**334 132**
50	**Durable goods**	**178**	**819 297**	**81 444**	**3 460**	**164**	**(D)**	**(D)**	**(D)**	**14**	**(D)**
501	Motor vehicles and motor vehicle parts and supplies	25	(D)	(D)	(D)	23	(D)	(D)	(D)	2	(D)
502	Furniture and homefurnishings	5	(D)	(D)	(D)	5	(D)	(D)	(D)	–	–
503	Lumber and other construction materials	20	185 960	10 219	398	18	(D)	(D)	(D)	2	(D)
504	Professional and commercial equipment and supplies	35	115 225	16 783	694	30	(D)	(D)	(D)	5	(D)
505	Metals and minerals, except petroleum	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	PORTLAND—Con.										
50	**Durable goods**—Con.										
506	Electrical goods	21	120 824	11 062	382	19	(D)	(D)	(D)	2	(D)
507	Hardware, and plumbing and heating equipment and supplies	16	145 459	13 553	650	16	145 459	13 553	650	–	–
508	Machinery, equipment, and supplies	37	94 168	12 589	479	34	(D)	(D)	(D)	3	(D)
509	Miscellaneous durable goods	18	104 308	9 230	414	18	104 308	9 230	414	–	–
51	**Nondurable goods**	**77**	**835 593**	**35 739**	**1 742**	**68**	**(D)**	**(D)**	**(D)**	**9**	**(D)**
511	Paper and paper products	16	(D)	(D)	(D)	14	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
513	Apparel, piece goods, and notions	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
514	Groceries and related products	34	366 273	17 563	888	30	(D)	(D)	(D)	4	(D)
515	Farm-product raw materials	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
516	Chemicals and allied products	1	(D)	(D)	(D)	–	–	–	–	1	(D)
517	Petroleum and petroleum products	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–
519	Miscellaneous nondurable goods	10	23 669	1 748	120	10	23 669	1 748	120	–	–

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	CUMBERLAND COUNTY										
	Wholesale trade	**572**	**3 010 046**	**202 179**	**8 927**	**505**	**2 105 328**	**178 291**	**8 102**	**67**	**904 718**
50	**Durable goods**	**392**	**1 298 650**	**135 443**	**5 697**	**360**	**1 159 068**	**122 993**	**5 301**	**32**	**139 582**
501	Motor vehicles and motor vehicle parts and supplies	64	115 372	13 166	737	61	(D)	(D)	(D)	3	(D)
5012	Automobiles and other motor vehicles	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
5013	Motor vehicle supplies and new parts	48	(D)	(D)	(D)	46	(D)	(D)	(D)	2	(D)
5014	Tires and tubes	4	3 181	321	13	4	3 181	321	13	–	–
5015	Motor vehicle parts, used	4	2 917	590	39	4	2 917	590	39	–	–
502	Furniture and homefurnishings	12	38 609	4 767	197	11	(D)	(D)	(D)	1	(D)
5021	Furniture	7	(D)	(D)	(D)	7	(D)	(D)	(D)	–	–
5023	Homefurnishings	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials	45	(D)	(D)	(D)	42	(D)	(D)	(D)	3	(D)
5031	Lumber, plywood, millwork, and wood panels	22	183 018	11 002	428	21	(D)	(D)	(D)	1	(D)
5032	Brick, stone, and related construction materials	9	14 656	1 430	48	9	14 656	1 430	48	–	–
5033	Roofing, siding, and insulation materials	5	18 512	2 892	99	4	(D)	(D)	(D)	1	(D)
5039	Construction materials, n.e.c.	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
504	Professional and commercial equipment and supplies	72	175 165	27 846	1 142	62	98 221	19 544	911	10	76 944
5043	Photographic equipment and supplies	–	–	–	–	–	–	–	–	–	–
5044	Office equipment	27	52 202	11 597	567	25	(D)	(D)	(D)	2	(D)
5045	Computers and computer peripheral equipment and software	21	(D)	(D)	(D)	15	(D)	(D)	(D)	6	(D)
5046	Commercial equipment, n.e.c.	12	(D)	(D)	(D)	10	14 452	3 011	131	2	(D)
5047	Medical, dental, and hospital equipment and supplies	9	19 951	2 602	115	9	19 951	2 602	115	–	–
5048	Ophthalmic goods	–	–	–	–	–	–	–	–	–	–
5049	Professional equipment and supplies, n.e.c.	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
505	Metals and minerals, except petroleum	5	33 852	2 190	89	5	33 852	2 190	89	–	–
5051	Metals service centers and offices	5	33 852	2 190	89	5	33 852	2 190	89	–	–
5052	Coal and other minerals and ores	–	–	–	–	–	–	–	–	–	–
506	Electrical goods	34	(D)	(D)	(D)	30	(D)	(D)	(D)	4	7 875
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	15	49 249	3 416	159	14	(D)	(D)	(D)	1	(D)
5064	Electrical appliances, television and radio sets	8	(D)	(D)	(D)	7	72 282	7 030	212	1	(D)
5065	Electronic parts and equipment, n.e.c.	11	(D)	(D)	(D)	9	(D)	(D)	(D)	2	(D)
507	Hardware, and plumbing and heating equipment and supplies	36	(D)	(D)	(D)	33	(D)	(D)	(D)	3	(D)
5072	Hardware	6	(D)	(D)	(D)	6	(D)	(D)	(D)	–	–
5074	Plumbing and heating equipment and supplies (hydronics)	15	40 048	4 510	213	13	(D)	(D)	(D)	2	(D)
5075	Warm air heating and air-conditioning equipment and supplies	9	(D)	(D)	(D)	8	10 146	1 397	47	1	(D)
5078	Refrigeration equipment and supplies	6	(D)	(D)	(D)	6	(D)	(D)	(D)	–	–

Table 7. **Summary Statistics for Counties With 200 Establishments or More: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business					Merchant wholesalers				Other operating types	
		Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
	CUMBERLAND COUNTY—Con.										
50	**Durable goods**—Con.										
508	Machinery, equipment, and supplies	89	(D)	(D)	(D)	82	(D)	(D)	(D)	7	(D)
5082	Construction and mining (except petroleum) machinery and equipment	15	(D)	(D)	(D)	15	(D)	(D)	(D)	-	-
5083	Farm and garden machinery and equipment	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5084	Industrial machinery and equipment	39	(D)	(D)	(D)	33	(D)	(D)	(D)	6	(D)
5085	Industrial supplies	20	46 502	7 496	266	19	(D)	(D)	(D)	1	(D)
5087	Service establishment equipment and supplies	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
5088	Transportation equipment and supplies, except motor vehicles	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods	35	119 491	11 131	511	34	(D)	(D)	(D)	1	(D)
5091	Sporting and recreational goods and supplies	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5092	Toys and hobby goods and supplies	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5093	Scrap and waste materials	16	(D)	(D)	(D)	16	(D)	(D)	(D)	-	-
5094	Jewelry, watches, precious stones, and precious metals	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5099	Durable goods, n.e.c.	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
51	**Nondurable goods**	**180**	**1 711 396**	**66 736**	**3 230**	**145**	**946 260**	**55 298**	**2 801**	**35**	**765 136**
511	Paper and paper products	21	336 577	8 532	268	17	(D)	(D)	(D)	4	(D)
5111	Printing and writing paper	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5112	Stationery and office supplies	10	(D)	(D)	(D)	8	(D)	(D)	(D)	2	(D)
5113	Industrial and personal service paper	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5122	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
5131	Piece goods, notions, and other dry goods	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5137	Women's, children's and infants' clothing and accessories	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5139	Footwear	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
514	Groceries and related products	76	588 038	26 395	1 341	60	419 792	19 903	1 067	16	168 246
5141	Groceries, general line	10	(D)	(D)	(D)	8	(D)	(D)	(D)	2	(D)
5142	Packaged frozen foods	6	25 349	3 712	169	4	(D)	(D)	(D)	2	(D)
5143	Dairy products, except dried or canned	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5144	Poultry and poultry products	-	-	-	-	-	-	-	-	-	-
5145	Confectionery	5	7 748	610	40	3	(D)	(D)	(D)	2	(D)
5146	Fish and seafoods	27	66 800	5 260	346	25	(D)	(D)	(D)	2	(D)
5147	Meats and meat products	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables	4	11 319	1 107	31	4	11 319	1 107	31	-	-
5149	Groceries and related products, n.e.c.	16	(D)	(D)	(D)	10	8 209	1 079	83	6	(D)
515	Farm-product raw materials	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5153	Grain and field beans	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5154	Livestock	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5159	Farm-product raw materials, n.e.c.	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
5162	Plastics materials and basic forms and shapes	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5169	Chemicals and allied products, n.e.c.	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products	19	(D)	(D)	(D)	12	(D)	(D)	(D)	7	(D)
5171	Petroleum bulk stations and terminals	14	(D)	(D)	(D)	8	(D)	(D)	(D)	6	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5	64 493	3 724	264	4	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages	6	57 854	5 739	212	5	(D)	(D)	(D)	1	(D)
5181	Beer and ale	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5182	Wine and distilled alcoholic beverages	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods	35	71 314	7 524	467	31	(D)	(D)	(D)	4	(D)
5191	Farm supplies	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
5192	Books, periodicals, and newspapers	6	19 516	2 906	157	5	(D)	(D)	(D)	1	(D)
5193	Flowers, nursery stock, and florists' supplies	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5194	Tobacco and tobacco products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5199	Nondurable goods, n.e.c.	14	(D)	(D)	(D)	13	(D)	(D)	(D)	1	(D)
	PENOBSCOT COUNTY ▲										
	Wholesale trade	**243**	**884 396**	**64 854**	**3 040**	**218**	**721 623**	**59 127**	**2 802**	**25**	**162 773**
50	**Durable goods**	**160**	**379 276**	**33 540**	**1 559**	**152**	**337 173**	**32 407**	**1 481**	**8**	**42 103**
501	Motor vehicles and motor vehicle parts and supplies	41	84 262	7 948	428	38	(D)	(D)	(D)	3	(D)
502	Furniture and homefurnishings	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
503	Lumber and other construction materials	12	59 625	3 486	155	12	59 625	3 486	155	-	-
504	Professional and commercial equipment and supplies	24	25 778	4 312	217	23	(D)	(D)	(D)	1	(D)
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-	-	-	-

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	PENOBSCOT COUNTY—Con.										
50	**Durable goods**—Con.										
506	Electrical goods	13	47 304	3 372	141	11	(D)	(D)	(D)	2	(D)
507	Hardware, and plumbing and heating equipment and supplies	12	(D)	(D)	(D)	12	(D)	(D)	(D)	–	–
508	Machinery, equipment, and supplies	41	109 114	10 294	399	40	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods	13	(D)	(D)	(D)	12	(D)	(D)	(D)	1	(D)
51	**Nondurable goods**	**83**	**505 120**	**31 314**	**1 481**	**66**	**384 450**	**26 720**	**1 321**	**17**	**120 670**
511	Paper and paper products	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
513	Apparel, piece goods, and notions	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
514	Groceries and related products	23	125 522	12 440	558	17	106 947	10 978	488	6	18 575
515	Farm-product raw materials	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
516	Chemicals and allied products	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products	15	(D)	(D)	(D)	11	197 041	6 752	418	4	(D)
518	Beer, wine, and distilled alcoholic beverages	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
519	Miscellaneous nondurable goods	15	19 199	1 884	92	13	(D)	(D)	(D)	2	(D)

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	BANGOR, ME MSA										
	Wholesale trade	**204**	**805 911**	**58 634**	**2 714**	**183**	**651 495**	**53 159**	**2 494**	**21**	**154 416**
50	**Durable goods**	**137**	**346 477**	**30 338**	**1 373**	**129**	**304 374**	**29 205**	**1 295**	**8**	**42 103**
501	Motor vehicles and motor vehicle parts and supplies	33	(D)	(D)	(D)	30	60 600	7 030	338	3	(D)
502	Furniture and homefurnishings	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–
503	Lumber and other construction materials	10	(D)	(D)	(D)	10	(D)	(D)	(D)	–	–
504	Professional and commercial equipment and supplies	24	25 778	4 312	217	23	(D)	(D)	(D)	1	(D)
505	Metals and minerals, except petroleum	–	–	–	–	–	–	–	–	–	–
506	Electrical goods	11	(D)	(D)	(D)	9	19 249	2 285	94	2	(D)
507	Hardware, and plumbing and heating equipment and supplies	11	33 099	3 083	125	11	33 099	3 083	125	–	–
508	Machinery, equipment, and supplies	35	106 588	9 967	380	34	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods	9	8 622	499	38	8	(D)	(D)	(D)	1	(D)
51	**Nondurable goods**	**67**	**459 434**	**28 296**	**1 341**	**54**	**347 121**	**23 954**	**1 199**	**13**	**112 313**
511	Paper and paper products	11	22 363	2 948	118	9	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
513	Apparel, piece goods, and notions	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
514	Groceries and related products	17	(D)	(D)	(D)	14	(D)	(D)	(D)	3	(D)
515	Farm-product raw materials	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
516	Chemicals and allied products	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products	13	270 822	6 841	417	9	(D)	(D)	(D)	4	(D)
518	Beer, wine, and distilled alcoholic beverages	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
519	Miscellaneous nondurable goods	12	13 725	1 732	84	10	(D)	(D)	(D)	2	(D)

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	LEWISTON-AUBURN, ME MSA										
	Wholesale trade	**173**	**435 607**	**46 236**	**2 331**	**159**	**(D)**	**(D)**	**(D)**	**14**	**(D)**
50	**Durable goods**	**118**	**181 540**	**22 940**	**1 094**	**111**	**(D)**	**(D)**	**(D)**	**7**	**(D)**
501	Motor vehicles and motor vehicle parts and supplies	23	(D)	(D)	(D)	23	(D)	(D)	(D)	–	–
502	Furniture and homefurnishings	5	(D)	(D)	(D)	5	(D)	(D)	(D)	–	–
503	Lumber and other construction materials	9	23 524	2 312	103	9	23 524	2 312	103	–	–
504	Professional and commercial equipment and supplies	18	9 783	1 634	102	16	(D)	(D)	(D)	2	(D)
505	Metals and minerals, except petroleum	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
506	Electrical goods	6	(D)	(D)	(D)	6	(D)	(D)	(D)	–	–
507	Hardware, and plumbing and heating equipment and supplies	11	(D)	(D)	(D)	11	(D)	(D)	(D)	–	–
508	Machinery, equipment, and supplies	32	67 049	9 338	362	27	(D)	(D)	(D)	5	(D)
509	Miscellaneous durable goods	11	6 953	651	56	11	6 953	651	56	–	–
51	**Nondurable goods**	**55**	**254 067**	**23 296**	**1 237**	**48**	**(D)**	**(D)**	**(D)**	**7**	**(D)**
511	Paper and paper products	10	23 297	3 267	167	10	23 297	3 267	167	–	–
512	Drugs, drug proprietaries, and druggists' sundries	–	–	–	–	–	–	–	–	–	–
513	Apparel, piece goods, and notions	8	(D)	(D)	(D)	8	(D)	(D)	(D)	–	–
514	Groceries and related products	17	62 316	7 051	446	14	(D)	(D)	(D)	3	(D)
515	Farm-product raw materials	–	–	–	–	–	–	–	–	–	–
516	Chemicals and allied products	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products	4	7 445	521	32	2	(D)	(D)	(D)	2	(D)
518	Beer, wine, and distilled alcoholic beverages	3	27 026	2 773	113	3	27 026	2 773	113	–	–
519	Miscellaneous nondurable goods	10	59 891	8 218	367	9	(D)	(D)	(D)	1	(D)
	PORTLAND, ME MSA										
	Wholesale trade	**544**	**2 983 876**	**199 794**	**8 793**	**477**	**2 080 422**	**175 945**	**7 966**	**67**	**903 454**
50	**Durable goods**	**377**	**1 290 099**	**134 078**	**5 618**	**345**	**1 151 781**	**121 667**	**5 220**	**32**	**138 318**
501	Motor vehicles and motor vehicle parts and supplies	60	112 743	12 657	713	57	107 338	12 104	665	3	5 405
5012	Automobiles and other motor vehicles	9	39 030	2 982	144	8	(D)	(D)	(D)	1	(D)
5013	Motor vehicle supplies and new parts	43	67 625	8 770	519	41	(D)	(D)	(D)	2	(D)
5014	Tires and tubes	4	3 181	321	13	4	3 181	321	13	–	–
5015	Motor vehicle parts, used	4	2 907	584	37	4	2 907	584	37	–	–
502	Furniture and homefurnishings	12	38 463	4 728	196	11	(D)	(D)	(D)	1	(D)
5021	Furniture	8	(D)	(D)	(D)	8	(D)	(D)	(D)	–	–
5023	Homefurnishings	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials	44	240 704	17 571	678	41	(D)	(D)	(D)	3	(D)
5031	Lumber, plywood, millwork, and wood panels	22	183 018	11 002	428	21	(D)	(D)	(D)	1	(D)
5032	Brick, stone, and related construction materials	9	14 656	1 430	48	9	14 656	1 430	48	–	–
5033	Roofing, siding, and insulation materials	5	18 512	2 892	99	4	(D)	(D)	(D)	1	(D)
5039	Construction materials, n.e.c.	8	24 518	2 247	103	7	(D)	(D)	(D)	1	(D)
504	Professional and commercial equipment and supplies	68	174 731	27 638	1 121	57	96 748	19 275	887	11	77 983
5043	Photographic equipment and supplies	–	–	–	–	–	–	–	–	–	–
5044	Office equipment	24	51 246	11 434	552	22	(D)	(D)	(D)	2	(D)
5045	Computers and computer peripheral equipment and software	22	85 946	10 200	309	15	(D)	(D)	(D)	7	(D)
5046	Commercial equipment, n.e.c.	11	(D)	(D)	(D)	9	(D)	(D)	(D)	2	(D)
5047	Medical, dental, and hospital equipment and supplies	9	19 951	2 602	115	9	19 951	2 602	115	–	–
5048	Ophthalmic goods	–	–	–	–	–	–	–	–	–	–
5049	Professional equipment and supplies, n.e.c.	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
505	Metals and minerals, except petroleum	5	33 852	2 190	89	5	33 852	2 190	89	–	–
5051	Metals service centers and offices	5	33 852	2 190	89	5	33 852	2 190	89	–	–
5052	Coal and other minerals and ores	–	–	–	–	–	–	–	–	–	–
506	Electrical goods	36	136 139	12 439	446	32	128 264	11 989	432	4	7 875
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	15	49 249	3 416	159	14	(D)	(D)	(D)	1	(D)
5064	Electrical appliances, television and radio sets	8	(D)	(D)	(D)	7	72 282	7 030	212	1	(D)
5065	Electronic parts and equipment, n.e.c.	13	(D)	(D)	(D)	11	(D)	(D)	(D)	2	(D)
507	Hardware, and plumbing and heating equipment and supplies	34	175 857	17 409	817	31	(D)	(D)	(D)	3	(D)
5072	Hardware	6	(D)	(D)	(D)	6	(D)	(D)	(D)	–	–
5074	Plumbing and heating equipment and supplies (hydronics)	13	39 378	4 349	206	11	(D)	(D)	(D)	2	(D)
5075	Warm air heating and air-conditioning equipment and supplies	9	(D)	(D)	(D)	8	10 146	1 397	47	1	(D)
5078	Refrigeration equipment and supplies	6	(D)	(D)	(D)	6	(D)	(D)	(D)	–	–
508	Machinery, equipment, and supplies	87	259 136	28 503	1 068	81	222 556	26 238	1 000	6	36 580
5082	Construction and mining (except petroleum) machinery and equipment	14	79 233	7 381	228	14	79 233	7 381	228	–	–
5083	Farm and garden machinery and equipment	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–
5084	Industrial machinery and equipment	38	113 868	11 503	430	33	(D)	(D)	(D)	5	(D)
5085	Industrial supplies	20	46 502	7 496	266	19	(D)	(D)	(D)	1	(D)
5087	Service establishment equipment and supplies	10	(D)	(D)	(D)	10	(D)	(D)	(D)	–	–
5088	Transportation equipment and supplies, except motor vehicles	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–

Table 8. **Summary Statistics for Metropolitan Statistical Areas: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
	PORTLAND, ME MSA—Con.										
50	**Durable goods**—Con.										
509	Miscellaneous durable goods	31	118 474	10 943	490	30	(D)	(D)	(D)	1	(D)
5091	Sporting and recreational goods and supplies	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
5092	Toys and hobby goods and supplies	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–
5093	Scrap and waste materials	14	27 665	3 148	167	14	27 665	3 148	167	–	–
5094	Jewelry, watches, precious stones, and precious metals	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5099	Durable goods, n.e.c.	6	(D)	(D)	(D)	6	(D)	(D)	(D)	–	–
51	**Nondurable goods**	**167**	**1 693 777**	**65 716**	**3 175**	**132**	**928 641**	**54 278**	**2 746**	**35**	**765 136**
511	Paper and paper products	21	336 577	8 532	268	17	(D)	(D)	(D)	4	(D)
5111	Printing and writing paper	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5112	Stationery and office supplies	10	(D)	(D)	(D)	8	(D)	(D)	(D)	2	(D)
5113	Industrial and personal service paper	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5122	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
513	Apparel, piece goods, and notions	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
5131	Piece goods, notions, and other dry goods	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
5136	Men's and boys' clothing and furnishings	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5137	Women's, children's and infants' clothing and accessories	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5139	Footwear	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
514	Groceries and related products	69	576 713	25 716	1 321	53	408 467	19 224	1 047	16	168 246
5141	Groceries, general line	11	301 013	6 240	302	9	(D)	(D)	(D)	2	(D)
5142	Packaged frozen foods	5	(D)	(D)	(D)	3	(D)	(D)	(D)	2	(D)
5143	Dairy products, except dried or canned	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5144	Poultry and poultry products	–	–	–	–	–	–	–	–	–	–
5145	Confectionery	5	7 748	610	40	3	(D)	(D)	(D)	2	(D)
5146	Fish and seafoods	22	(D)	(D)	(D)	20	55 990	4 941	330	2	(D)
5147	Meats and meat products	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables	4	11 319	1 107	31	4	11 319	1 107	31	–	–
5149	Groceries and related products, n.e.c.	14	123 060	6 655	308	8	(D)	(D)	(D)	6	(D)
515	Farm-product raw materials	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
5153	Grain and field beans	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5154	Livestock	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
5159	Farm-product raw materials, n.e.c.	–	–	–	–	–	–	–	–	–	–
516	Chemicals and allied products	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
5162	Plastics materials and basic forms and shapes	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
5169	Chemicals and allied products, n.e.c.	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products	18	474 870	8 285	509	11	(D)	(D)	(D)	7	(D)
5171	Petroleum bulk stations and terminals	13	410 377	4 561	245	7	(D)	(D)	(D)	6	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5	64 493	3 724	264	4	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages	6	57 854	5 739	212	5	(D)	(D)	(D)	1	(D)
5181	Beer and ale	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–
5182	Wine and distilled alcoholic beverages	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods	30	69 270	7 306	438	26	(D)	(D)	(D)	4	(D)
5191	Farm supplies	7	3 289	463	22	5	(D)	(D)	(D)	2	(D)
5192	Books, periodicals, and newspapers	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5193	Flowers, nursery stock, and florists' supplies	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
5194	Tobacco and tobacco products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5198	Paints, varnishes, and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
5199	Nondurable goods, n.e.c.	13	32 115	2 931	221	12	(D)	(D)	(D)	1	(D)
	PORTSMOUTH-DOVER-ROCHESTER, NH-ME MSA										
	Wholesale trade	**325**	**1 161 590**	**65 785**	**2 882**	**282**	**902 967**	**60 273**	**2 669**	**43**	**258 623**
50	**Durable goods**	**210**	**417 435**	**40 241**	**1 750**	**187**	**336 647**	**38 015**	**1 692**	**23**	**80 788**
501	Motor vehicles and motor vehicle parts and supplies	32	61 457	7 893	429	31	(D)	(D)	(D)	1	(D)
502	Furniture and homefurnishings	10	(D)	(D)	(D)	10	(D)	(D)	(D)	–	–
503	Lumber and other construction materials	19	82 330	5 769	215	16	77 395	5 375	209	3	4 935
504	Professional and commercial equipment and supplies	26	27 304	2 725	118	24	(D)	(D)	(D)	2	(D)
505	Metals and minerals, except petroleum	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
506	Electrical goods	17	64 522	4 009	159	13	(D)	(D)	(D)	4	(D)
507	Hardware, and plumbing and heating equipment and supplies	27	45 420	4 815	222	24	(D)	(D)	(D)	3	(D)
508	Machinery, equipment, and supplies	44	83 808	9 364	353	38	65 224	8 780	331	6	18 584
509	Miscellaneous durable goods	29	26 383	2 272	113	26	(D)	(D)	(D)	3	(D)
51	**Nondurable goods**	**115**	**744 155**	**25 544**	**1 132**	**95**	**566 320**	**22 258**	**977**	**20**	**177 835**
511	Paper and paper products	6	(D)	(D)	(D)	6	(D)	(D)	(D)	–	–
512	Drugs, drug proprietaries, and druggists' sundries	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
513	Apparel, piece goods, and notions	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
514	Groceries and related products	44	151 935	7 503	380	34	41 901	5 103	264	10	110 034
515	Farm-product raw materials	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	PORTSMOUTH-DOVER-ROCHESTER, NH-ME MSA—Con.										
51	**Nondurable goods**—Con.										
516	Chemicals and allied products	11	24 373	1 431	45	8	(D)	(D)	(D)	3	(D)
517	Petroleum and petroleum products	12	281 064	5 948	239	11	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods	28	35 458	3 598	192	26	(D)	(D)	(D)	2	(D)

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

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1987 SIC code	Kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	Wholesale trade	**905**	**2 263 205**	**153 582**	**8 646**	**841**	**1 761 760**	**138 217**	**8 087**	**64**	**501 445**
50	**Durable goods**	**488**	**722 824**	**67 053**	**3 658**	**460**	**659 526**	**64 798**	**3 558**	**28**	**63 298**
501	Motor vehicles and motor vehicle parts and supplies	121	139 251	12 080	686	119	(D)	(D)	(D)	2	(D)
5012	Automobiles and other motor vehicles	18	80 637	4 460	216	18	80 637	4 460	216	–	–
5013	Motor vehicle supplies and new parts	79	44 330	5 372	343	77	(D)	(D)	(D)	2	(D)
5014	Tires and tubes	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–
5015	Motor vehicle parts, used	20	(D)	(D)	(D)	20	(D)	(D)	(D)	–	–
502	Furniture and homefurnishings	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
5021	Furniture	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5023	Homefurnishings	7	(D)	(D)	(D)	7	(D)	(D)	(D)	–	–
503	Lumber and other construction materials	45	80 583	7 139	433	44	(D)	(D)	(D)	1	(D)
5031	Lumber, plywood, millwork, and wood panels	29	(D)	(D)	(D)	28	48 666	4 775	291	1	(D)
5032	Brick, stone, and related construction materials	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
5033	Roofing, siding, and insulation materials	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5039	Construction materials, n.e.c.	11	13 455	1 527	101	11	13 455	1 527	101	–	–
504	Professional and commercial equipment and supplies	54	46 749	8 051	604	51	(D)	(D)	(D)	3	(D)
5043	Photographic equipment and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
5044	Office equipment	23	(D)	(D)	(D)	23	(D)	(D)	(D)	–	–
5045	Computers and computer peripheral equipment and software	9	3 851	704	37	6	(D)	(D)	(D)	3	(D)
5046	Commercial equipment, n.e.c.	8	20 740	3 774	323	8	20 740	3 774	323	–	–
5047	Medical, dental, and hospital equipment and supplies	6	1 828	234	14	6	1 828	234	14	–	–
5048	Ophthalmic goods	5	1 666	401	32	5	1 666	401	32	–	–
5049	Professional equipment and supplies, n.e.c.	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
505	Metals and minerals, except petroleum	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5051	Metals service centers and offices	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5052	Coal and other minerals and ores	–	–	–	–	–	–	–	–	–	–
506	Electrical goods	21	50 011	2 846	158	20	(D)	(D)	(D)	1	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	16	(D)	(D)	(D)	15	(D)	(D)	(D)	1	(D)
5064	Electrical appliances, television and radio sets	–	–	–	–	–	–	–	–	–	–
5065	Electronic parts and equipment, n.e.c.	5	(D)	(D)	(D)	5	(D)	(D)	(D)	–	–
507	Hardware, and plumbing and heating equipment and supplies	37	51 323	4 590	235	35	(D)	(D)	(D)	2	(D)
5072	Hardware	8	6 584	480	36	8	6 584	480	36	–	–
5074	Plumbing and heating equipment and supplies (hydronics)	26	43 960	4 000	191	25	(D)	(D)	(D)	1	(D)
5075	Warm air heating and air-conditioning equipment and supplies	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5078	Refrigeration equipment and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
508	Machinery, equipment, and supplies	117	171 591	18 448	817	107	162 125	17 973	801	10	9 466
5082	Construction and mining (except petroleum) machinery and equipment	13	25 846	2 299	106	13	25 846	2 299	106	–	–
5083	Farm and garden machinery and equipment	34	32 962	3 746	220	34	32 962	3 746	220	–	–
5084	Industrial machinery and equipment	30	48 885	5 155	174	22	(D)	(D)	(D)	8	(D)
5085	Industrial supplies	22	27 664	3 741	147	21	(D)	(D)	(D)	1	(D)
5087	Service establishment equipment and supplies	12	(D)	(D)	(D)	12	(D)	(D)	(D)	–	–
5088	Transportation equipment and supplies, except motor vehicles	6	(D)	(D)	(D)	5	14 313	1 389	64	1	(D)
509	Miscellaneous durable goods	74	108 736	7 135	423	67	(D)	(D)	(D)	7	(D)
5091	Sporting and recreational goods and supplies	12	(D)	(D)	(D)	12	(D)	(D)	(D)	–	–
5092	Toys and hobby goods and supplies	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–
5093	Scrap and waste materials	19	11 932	1 345	104	19	11 932	1 345	104	–	–
5094	Jewelry, watches, precious stones, and precious metals	5	(D)	(D)	(D)	5	(D)	(D)	(D)	–	–
5099	Durable goods, n.e.c.	34	90 671	5 016	256	27	(D)	(D)	(D)	7	(D)

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

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1987 SIC code	Kind of business	Merchant wholesalers				Other operating types	
		Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
51	**Nondurable goods**	**417**	**1 540 381**	**86 509**	**4 988**	**381**	**1 102 234**	**73 419**	**4 529**	**36**	**438 147**
511	Paper and paper products	14	12 458	1 127	74	13	(D)	(D)	(D)	1	(D)
5111	Printing and writing paper	–	–	–	–	–	–	–	–	–	–
5112	Stationery and office supplies	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
5113	Industrial and personal service paper	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
512	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5122	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
513	Apparel, piece goods, and notions	13	(D)	(D)	(D)	11	7 534	1 512	63	2	(D)
5131	Piece goods, notions, and other dry goods	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5136	Men's and boys' clothing and furnishings	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
5137	Women's, children's and infants' clothing and accessories	5	(D)	(D)	(D)	5	(D)	(D)	(D)	–	–
5139	Footwear	1	(D)	(D)	(D)	–	–	–	–	1	(D)
514	Groceries and related products	237	663 452	39 124	2 504	219	565 494	36 367	2 360	18	97 958
5141	Groceries, general line	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
5142	Packaged frozen foods	8	(D)	(D)	(D)	8	(D)	(D)	(D)	–	–
5143	Dairy products, except dried or canned	18	42 880	3 973	188	12	(D)	(D)	(D)	6	(D)
5144	Poultry and poultry products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5145	Confectionery	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
5146	Fish and seafoods	122	164 641	9 167	793	121	(D)	(D)	(D)	1	(D)
5147	Meats and meat products	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables	39	124 190	3 470	330	36	(D)	(D)	(D)	3	(D)
5149	Groceries and related products, n.e.c.	28	105 617	7 116	355	22	(D)	(D)	(D)	6	(D)
515	Farm-product raw materials	15	(D)	(D)	(D)	14	(D)	(D)	(D)	1	(D)
5153	Grain and field beans	8	(D)	(D)	(D)	8	(D)	(D)	(D)	–	–
5154	Livestock	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5159	Farm-product raw materials, n.e.c.	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
516	Chemicals and allied products	7	(D)	(D)	(D)	4	(D)	(D)	(D)	3	(D)
5162	Plastics materials and basic forms and shapes	–	–	–	–	–	–	–	–	–	–
5169	Chemicals and allied products, n.e.c.	7	(D)	(D)	(D)	4	(D)	(D)	(D)	3	(D)
517	Petroleum and petroleum products	49	398 876	18 034	1 161	47	(D)	(D)	(D)	2	(D)
5171	Petroleum bulk stations and terminals	36	345 468	15 356	996	34	(D)	(D)	(D)	2	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	13	53 408	2 678	165	13	53 408	2 678	165	–	–
518	Beer, wine, and distilled alcoholic beverages	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
5181	Beer and ale	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
5182	Wine and distilled alcoholic beverages	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods	74	(D)	(D)	(D)	66	(D)	(D)	(D)	8	(D)
5191	Farm supplies	43	39 875	2 584	205	40	(D)	(D)	(D)	3	(D)
5192	Books, periodicals, and newspapers	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–
5193	Flowers, nursery stock, and florists' supplies	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5194	Tobacco and tobacco products	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
5198	Paints, varnishes, and supplies	1	(D)	(D)	(D)	–	–	–	–	1	(D)
5199	Nondurable goods, n.e.c.	21	(D)	(D)	(D)	17	(D)	(D)	(D)	4	(D)

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank[1]	Sales ($1,000)	Cumulative		Geographic area	Rank[1]	Sales ($1,000)	Cumulative	
			Sales ($1,000)	Percent of State total				Sales ($1,000)	Percent of State total
Maine	(X)	**6 524 990**	**6 524 990**	**100.0**	**Maine**—Con.				
Portland	1	1 654 890	1 654 890	25.4	Rockland	15	36 563	4 673 245	71.6
South Portland	2	654 635	2 309 525	35.4	Gorham town	16	21 174	4 694 419	71.9
Bangor	3	582 751	2 892 276	44.3	Sanford town	17	21 078	4 715 497	72.3
Augusta	4	365 846	3 258 122	49.9	Bath	18	12 049	4 727 546	72.5
Westbrook	5	268 908	3 527 030	54.1	Windham town	19	11 712	4 739 258	72.6
Lewiston	6	267 263	3 794 293	58.2	Brunswick town	20	9 173	4 748 431	72.8
Scarborough town	7	216 604	4 010 897	61.5	Saco	21	8 294	4 756 725	72.9
Brewer	8	166 515	4 177 412	64.0	Calais	22	7 438	4 764 163	73.0
Gardiner	9	133 705	4 311 117	66.1	Auburn	(X)	(D)	(X)	(X)
Presque Isle	10	107 719	4 418 836	67.7	Belfast	(X)	(D)	(X)	(X)
Biddeford	11	79 166	4 498 002	68.9					
Waterville	12	48 127	4 546 129	69.7	Hallowell	(X)	(D)	(X)	(X)
Ellsworth	13	45 670	4 591 799	70.4	Old Town	(X)	(D)	(X)	(X)
Caribou	14	44 883	4 636 682	71.1	Orono town	(X)	(D)	(X)	(X)

[1]Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 11. Counties Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total
Maine	(X)	**6 524 990**	**6 524 990**	**100.0**
Cumberland	1	3 010 048	3 010 046	46.1
Penobscot	2	884 396	3 894 442	59.7
Kennebec	3	795 902	4 690 344	71.9
Androscoggin	4	444 335	5 134 679	78.7
Aroostook	5	319 449	5 454 128	83.6
York	6	218 658	5 672 786	86.9
Oxford	7	167 808	5 840 594	89.5
Franklin	8	130 320	5 970 914	91.5
Maine—Con.				
Waldo	9	126 011	6 096 925	93.4
Knox	10	108 440	6 205 365	95.1
Hancock	11	98 980	6 304 345	96.6
Somerset	12	72 796	6 377 141	97.7
Washington	13	71 693	6 448 834	98.8
Lincoln	14	39 215	6 488 049	99.4
Sagadahoc	15	22 206	6 510 255	99.8
Piscataquis	16	14 735	6 524 990	100.0

[1]Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A.
General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1987 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1987 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1986.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual.[1] There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for wholesale trade are within SIC major groups 501, 503, 504, 506, 508, 509, 513, 515, 516, and 519. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in tables 3 and 4 of this publication.

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).[2]

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number

[1]Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

[2]Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the wholesale trade report, Miscellaneous Subjects (WC87-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at any time during the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1987 and 1986 inventories—Inventories consist of stocks of merchandise for sale at the end of 1987 and 1986. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1987 and 1986 inventories LIFO composition will be published in the 1987 Census of Wholesale Trade Miscellaneous Subjects report (WC87-S-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes, or withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments— Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data in this report do not include auxiliary establishments. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose or marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 and 1987 SIC Manuals. Establishments were classified into 1972 SIC based kinds-of-business that were detailed enough to provide a direct conversion to a 1987 SIC based kind of business. Each establishment, therefore, has both a 1972 and a 1987 SIC based kind of business which greatly simplifies tabulations of bridge tables and comparison tables in this publication. All other State tables and all substate geographic tables use the 1987 SIC based classifications.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1987 Census of Wholesale Trade report, Commodity Line Sales (WC87-S-3). Descriptions of the 1987 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobiles and motorcycles
2. Buses and recreational vehicles
3. Light trucks (14,000 lb or less)
4. Medium and heavy trucks (Over 14,000 lb)

Motor vehicle supplies and new parts (SIC 5013)—Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors

a. Motor vehicle supplies and new parts—warehouse distributors (without machine shop).

b. Motor vehicle supplies and new parts—warehouse distributors (with machine shop).

2. Motor vehicle supplies and new parts—jobbers

a. Motor vehicle supplies and new parts—jobbers (without machine shop).

b. Motor vehicle supplies and new parts—jobbers (with machine shop).

3. Petroleum products marketing equipment

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015)—Establishments primarily engaged in the distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.

2. Office and business furniture.

Homefurnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.

2. Linens, domestics, draperies and curtains.

3. Floor coverings.

4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.

2. Lumber—with yard.

3. Plywood, millwork, and wood panels

Brick, Stone, and Related Construction Materials (SIC 5032)—Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

Roofing, Siding, and Insulation Materials (SIC 5033)—Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.

2. Other construction materials.

Professional and Commercial Equipment and Supplies (SIC 504)

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044)—Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry Group 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045)—Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently also may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
2. Computer software (prepackaged, off-the-shelf).

Commercial Equipment, n.e.c. (SIC 5046)— Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047)— Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment
2. Dental supplies

Ophthalmic Goods (SIC 5048)—Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049)—Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.
2. Other professional equipment and supplies. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing semifinished metal products; except precious metals. Establishments in this industry may operate with warehouses (metals service centers)or without warehouses (metal sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
   a. Ferrous metals service centers.
   b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetalic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or

mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064)— Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household nonelectronic laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, and other household sound or video equipment are classified in Industry 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075)— Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082)— Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.

6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)— Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and drycleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and Recreational Goods and Supplies(SIC 5091)—Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092)—Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials(SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
   a. Iron and steel scrap processors (using power processing equipment).
   b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

Jewelry, watches, precious stones, and precious metals. (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.

3. General merchandise—durable.
4. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drugs proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.), and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods
   a. Piece goods-jobbers
   b. Piece goods-converters
2. Notions and other dry goods

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general line wholesalers.

Packaged frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, Except Dried or Canned (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry

does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

Poultry and poultry products (SIC 5144)— Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

Confectionery (SIC 5145)— Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162)—Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine.

Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in the wholesaling of crude petroleum and petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
   a. Petroleum bulk stations, except LP
   b. Petroleum bulk terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale, but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192)—Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193)—Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise-nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

APPENDIX B.
General Questions

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 CENSUS OF DISTRIBUTIVE TRADES

OMB APPROVAL NO. 0607-0238 EXPIRES 06-88

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO **BUREAU OF THE CENSUS 1201 East Tenth Street Jeffersonville, IN 47134**

DUE DATE: FEBRUARY 15, 1988

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

NOTE — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?
004 1 ☐ YES
3 ☐ NO — *Enter current EI No.* → *(9 digits)*

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT
Answer items a, b, c, and d
NOTE: P.O. boxes or rural routes are not physical locations.
a. ☐ Same as shown in mailing label. If different, indicate change.
NUMBER AND STREET
CITY, TOWN, VILLAGE, ETC. | STATE | ZIP CODE
b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
005 1 ☐ YES 3 ☐ No legal boundaries
2 ☐ NO 4 ☐ Don't know
c. Type of municipality where physically located
006 1 ☐ City, village, or borough 3 ☐ Other or don't know
2 ☐ Town or township
d. Name of county where physically located

Item 3 — OPERATIONAL STATUS — Number of months
a. How many months during 1987 did this firm or organization actively operate this establishment? 002
b. Mark (X) the **ONE** box which best describes this establishment at the end of 1987. *Figures only*
001 1 ☐ In operation
3 ☐ Temporarily or seasonally inactive
5 ☐ Ceased operation — *Give date* →
4 ☐ Sold or leased to another operator — *Give date at right AND enter name, etc., below*

Month	Day	Year

NAME OF NEW OWNER OR OPERATOR
NUMBER AND STREET
CITY | STATE | ZIP CODE

Item 4 — ORGANIZATIONAL STATUS — *Mark (X) the **ONE** box which best describes this establishment during 1987.*
003 1 ☐ Individual proprietorship
2 ☐ Partnership
3 ☐ Cooperative association (taxable)
4 ☐ Cooperative association (tax-exempt)
5 ☐ Governmental — *Specify*
6 ☐ Corporation (Do not mark if any form of cooperative association.)
9 ☐ Other — *Specify*

Item 5 — INVENTORIES
a. Did you have inventories at the end of 1986 or 1987?
110 1 ☐ YES — *Complete the remainder of the item* 3 ☐ NO — *SKIP to item 6*
b. Are inventories of this establishment subject to the last-in, first-out (LIFO) method of valuation?
120 1 ☐ YES — *Use the sum of the LIFO amount plus the LIFO reserve for items c and d(2)* 3 ☐ NO — *Complete only line c*

		End of 1987 Mil.	Thou.	Dol.		End of 1986 Mil.	Thou.	Dol.
c. Total inventories	046				047			
d. LIFO users report the following for line (c): (1) Amount not subject to LIFO costing	111				121			
(2) Amount subject to LIFO costing (gross)	112				122			
e. Report the following applicable to line d(2): (1) Amount of the LIFO reserve	113				123			
(2) LIFO value of the line d(2) (net)	114				124			

NOTE — The sum of lines d(1), e(1), and e(2) should equal line c.

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.
Example: If a figure is 61,128,436, report either → * PREFERRED / *Acceptable*

Mil-lions (000)	Thou-sands (000)	Dol-lars (000)
1	128	
1	128	628

Item 6 — DOLLAR VOLUME OF BUSINESS IN 1987

		Mil.	Thou.	Dol.
a. Sales of merchandise and other operating receipts (including the gross selling value of business conducted for the account of others)	010			
b. Did this establishment sell merchandise for the account of others on a commission or brokerage basis?	100	1 ☐ YES — *Go to c* 3 ☐ NO — *SKIP to e*		
c. Gross selling value of business conducted on a commission or brokerage basis for the account of others (include in item 6a)	101			
d. Dollar volume of commissions or brokerage received on transactions reported in item 6c	102			
NOTE — If this is the only establishment of this firm skip to item 7.				
e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States?	103	Percent %		
f. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a)	106			

Item 7 — PAYROLL AND EMPLOYMENT

		Mil.	Thou.	Dol.
a. Payroll in 1987, before deductions (1) Total **ANNUAL** payroll	030			
(2) **FIRST QUARTER** payroll (Jan. — Mar.)	031			
b. Employment in 1987 — Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)	032	Number		

Item 8 — EMPLOYMENT BY PRINCIPAL ACTIVITY
Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1987.

		Number
a. Selling	130	
b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)	131	
c. Central administrative and auxiliary	132	
d. Manufacturing	133	
e. Other — *Specify*	134	
f. TOTAL — Sum of lines a through e should equal item 7b →	135	

Item 9 — OPERATING EXPENSES

		Mil.	Thou.	Dol.
TOTAL 1987 operating expenses, including payroll but excluding cost of goods sold and interest expenses.	040			

Item 10 — SALES BY CUSTOMER CLASSES

		Report in whole percents
Report the approximate percentage of your 1987 sales (item 6a) to each of the customer classes listed.	140	
a. To farmers (for farm use)	141	
b. To builders and contractors	142	
c. Export sales	143	
d. To retailers and repair shops	144	
e. To wholesale establishments	145	
f. To household consumers and individual users	146	
g. To industrial users (manufacturing and mining)	147	
h. To institutional, commercial, and professional users	148	
i. To governmental bodies (federal, state, and local)		
j. TOTAL — Sum of lines a through i should add to 100% →		100%

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2 →

Item 11 — TYPE OF OPERATION

*Mark (X) the **ONE** box which best describes the basis on which the **MAJOR** portion of your business was conducted in 1987.*

a. Merchant (buying and selling on own account) 050
- (1) Importer ☐ 12
- (2) Exporter ☐ 13
- (3) Merchant ☐ 11

b. Manufacturers' sales branches and offices ☐ 20

c. Agent, broker, commission merchant
- (1) Auction company ☐ 41
- (2) Broker (representing buyers or sellers) ☐ 42
- (3) Commission merchant ☐ 43
- (4) Import agent ☐ 44
- (5) Export agent ☐ 45
- (6) Manufacturers' agent ☐ 46

Item 12 — KIND OF BUSINESS

*Mark (X) the **ONE** box which best describes the **PRINCIPAL** kind of business of this establishment in 1987.* 070

(Categories appropriate to individual form)

Item 13 — COMMODITY LINES

Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below). Report the fair **sales** value of merchandise marketed under capital, finance, or full payout **leases** and report the **rental receipts** derived in 1987 from merchandise under operating leases.

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:	Mil.	Thou.	Dol.	Percent
• ***Report whole percents*** →				39
Not acceptable →				38.76

Commodity lines	Census use	Estimated sales during 1987 Mil.	Thou.	Dol.	Percent
(Categories appropriate to individual form)					

NOTE ***Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.***

Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

a. Is this company owned or controlled by another company?
097 1 ☐ YES → 2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. *(9 digits)*

b. Does this company own or control any other company or companies?
098 1 ☐ YES → 2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. *(9 digits)*

c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) **at the end** of 1987? → 078 Number

If more than one, provide the **physical location** address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format on a separate sheet if necessary.

	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
1		Sales 081			
		Annual payroll 082			
	KIND-OF-BUSINESS DESCRIPTION	Census use	088		
	TYPE OF OPERATION (Choose from Item 11)		089		
2	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
		Sales 081			
		Annual payroll 082			
	KIND-OF-BUSINESS DESCRIPTION	Census use	088		
	TYPE OF OPERATION (Choose from Item 11)		089		

Please attach a separate sheet for any explanations that may be essential in understanding your reported data.

REMARKS — *Please use this space for any explanations that may be essential in understanding your reported data.*

Item 15 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions.

Period covered by this report →	FROM: Mo.	Year	TO: Mo.	Year

Name of person to contact regarding this report — *Print or type*

Telephone →	Area code	Number	Extension

Signature of authorized person | Date

APPENDIX C.
Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233.]

1987 SIC code	Title	Standard form CB-	Short form CB-
	DURABLE GOODS		
501	Motor vehicles and motor vehicle parts and supplies:		
5012	Automobiles and other motor vehicles	5012	5003
5013	Motor vehicle supplies and new parts	5013	5003
5014	Tires and tubes	5013	5003
5015	Motor vehicle parts, used	5013	5003
502	Furniture and homefurnishings:		
5021	Furniture	5021	5001
5023	Homefurnishings	5021	5001
503	Lumber and other construction materials:		
5031	Lumber, plywood, millwork, and wood panels	5031	5001
5032	Brick, stone, and related construction materials	5031	5001
5033	Roofing, siding, and insulation materials	5031	5001
5039	Construction materials, n.e.c.	5031	5001
504	Professional and commercial equipment and supplies:		
5043	Photographic equipment and supplies	5041	5003
5044	Office equipment	5081	5002
5045	Computers and computer peripheral equipment and software	5081	5002
5046	Commercial equipment, n.e.c.	5081	5002
5047	Medical, dental, and hospital equipment and supplies	5086	5002
5048	Ophthalmic goods	5086	5002
5049	Professional equipment and supplies, n.e.c.	5086	5002
505	Metals and minerals, except petroleum:		
5051	Metals service centers and offices	5051	5003
5052	Coal and other minerals and ores	5052	5003
506	Electrical goods:		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5063	5001
5064	Electrical appliances, television and radio sets	5063	5001
5065	Electronic parts and equipment, n.e.c.	5063	5001
507	Hardware, and plumbing and heating equipment and supplies:		
5072	Hardware	5072	5001
5074	Plumbing and heating equipment and supplies (hydronics)	5072	5001
5075	Warm air heating and air-conditioning equipment and supplies	5072	5001
5078	Refrigeration equipment and supplies	5072	5001
508	Machinery, equipment, and supplies:		
5082	Construction and mining (except petroleum) machinery and equipment	5082	5002
5083	Farm and garden machinery and equipment	5083	5002
5084	Industrial machinery and equipment	5084	5002
5085	Industrial supplies	5085	5002
5087	Service establishment equipment and supplies	5087	5002
5088	Transportation equipment and supplies, except motor vehicles	5088	5002
	DURABLE GOODS—Con.		
509	Miscellaneous durable goods:		
5091	Sporting and recreational goods and supplies	5041	5003
5092	Toys and hobby goods and supplies	5041	5003
5093	Scrap and waste materials	5093	5003
5094	Jewelry, watches, precious stones, and precious metals	5094	5003
5099	Durable goods, n.e.c.	5099	5003
	NONDURABLE GOODS		
511	Paper and paper products:		
5111	Printing and writing paper	5111	5102
5112	Stationery and office supplies	5111	5102
5113	Industrial and personal service paper	5111	5102
512	Drugs, drug proprietaries, and druggists' sundries:		
5122	Drugs, drug proprietaries, and druggists' sundries	5122	5102
513	Apparel, piece goods, and notions:		
5131	Piece goods, notions, and other dry goods	5133	5102
5136	Men's and boys' clothing and furnishings	5136	5102
5137	Women's, children's and infants' clothing and accessories	5136	5102
5139	Footwear	5136	5102
514	Groceries and related products:		
5141	Groceries, general line	5141	5101
5142	Packaged frozen foods	5142	5101
5143	Dairy products, except dried or canned	5143	5101
5144	Poultry and poultry products	5144	5101
5145	Confectionery	5145	5101
5146	Fish and seafoods	5146	5101
5147	Meats and meat products	5147	5101
5148	Fresh fruits and vegetables	5148	5101
5149	Groceries and related products, n.e.c.	5141	5101
515	Farm-product raw materials:		
5153	Grain and field beans	5152	5103
5154	Livestock	5154	5103
5159	Farm-product raw materials, n.e.c.	5152	5103
516	Chemicals and allied products:		
5162	Plastics materials and basic forms and shapes	5161	5102
5169	Chemicals and allied products, n.e.c.	5161	5102
517	Petroleum and petroleum products:		
5171	Petroleum bulk stations and terminals	5171	[1]NA
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5171	[1]NA
518	Beer, wine, and distilled alcoholic beverages:		
5181	Beer and ale	5181	5103
5182	Wine and distilled alcoholic beverages	5181	5103
519	Miscellaneous nondurable goods:		
5191	Farm supplies	5191	5102
5192	Books, periodicals, and newspapers	5199	5102
5193	Flowers, nursery stock, and florists' supplies	5199	5102
5194	Tobacco and tobacco products	5194	5102
5198	Paints, varnishes, and supplies	5198	5102
5199	Nondurable goods, n.e.c.	5199	5102

[1]Petroleum wholesalers were all sent form CB-5171.

APPENDIX D.
Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

MAINE

Bangor, ME MSA
- Penobscot County, ME (part)
  - Bangor city, ME
  - Brewer city, ME
  - Eddington town, ME
  - Glenburn town, ME
  - Hampden town, ME
  - Hermon town, ME
  - Holden town, ME
  - Kenduskeag town, ME
  - Old Town city, ME
  - Orono town, ME
  - Orrington town, ME
  - Penobscot Indian Island Indian Reservation, ME
  - Veazie town, ME
- Waldo County, ME (part)
  - Winterport town, ME

Lewiston-Auburn, ME MSA
- Androscoggin County, ME (part)
  - Auburn city, ME
  - Greene town, ME
  - Lewiston city, ME
  - Lisbon town, ME
  - Mechanic Falls town, ME
  - Poland town, ME
  - Sabattus town, ME

Portland, ME MSA
- Cumberland County, ME (part)
  - Cape Elizabeth town, ME
  - Cumberland town, ME
  - Falmouth town, ME
  - Freeport town, ME
  - Gorham town, ME
  - Gray town, ME
  - North Yarmouth town, ME
  - Portland city, ME
  - Raymond town, ME
  - Scarborough town, ME
  - South Portland city, ME

Portland, ME MSA—Con.
- Cumberland County, ME (part)—Con.
  - Standish town, ME
  - Westbrook city, ME
  - Windham town, ME
  - Yarmouth town, ME
- York County, ME (part)
  - Buxton town, ME
  - Hollis town, ME
  - Old Orchard Beach town, ME

Portsmouth-Dover-Rochester, NH-ME MSA
- York County, ME (part)
  - Berwick town, ME
  - Eliot town, ME
  - Kittery town, ME
  - North Berwick town, ME
  - Ogunquit town, ME
  - South Berwick town, ME
  - Wells town, ME
  - York town, ME
- Rockingham County, NH (part)
  - Exeter town, NH
  - Greenland town, NH
  - Hampton town, NH
  - New Castle town, NH
  - Newfields town, NH
  - Newington town, NH
  - Newmarket town, NH
  - North Hampton town, NH
  - Portsmouth city, NH
  - Rye town, NH
  - Stratham town, NH
- Strafford County, NH (part)
  - Barrington town, NH
  - Dover city, NH
  - Durham town, NH
  - Farmington town, NH
  - Lee town, NH
  - Madbury town, NH
  - Milton town, NH
  - Rochester city, NH
  - Rollinsford town, NH
  - Somersworth city, NH

APPENDIX E.
Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales‡ – From administrative records[1]	Percent of sales‡ – Estimated[2]
	Wholesale trade	0	0
50	**Durable goods**	0	0
501	Motor vehicles and motor vehicle parts and supplies	0	0
5012	Automobiles and other motor vehicles	0	0
5013	Motor vehicle supplies and new parts	0	1
5014	Tires and tubes	0	1
5015	Motor vehicle parts, used	1	1
502	Furniture and homefurnishings	1	0
5021	Furniture	4	0
5023	Homefurnishings	0	0
503	Lumber and other construction materials	0	0
5031	Lumber, plywood, millwork, and wood panels	0	0
5032	Brick, stone, and related construction materials	1	1
5033	Roofing, siding, and insulation materials	0	0
5039	Construction materials, n.e.c.	2	0
504	Professional and commercial equipment and supplies	0	0
5043	Photographic equipment and supplies	(D)	(D)
5044	Office equipment	(D)	(D)
5045	Computers and computer peripheral equipment and software	(D)	(D)
5046	Commercial equipment, n.e.c.	1	0
5047	Medical, dental, and hospital equipment and supplies	0	1
5048	Ophthalmic goods	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	0	1
505	Metals and minerals, except petroleum	0	0
5051	Metals service centers and offices	0	0
5052	Coal and other minerals and ores	0	0
506	Electrical goods	0	0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	0	0
5064	Electrical appliances, television and radio sets	0	0
5065	Electronic parts and equipment, n.e.c.	2	0
507	Hardware, and plumbing and heating equipment and supplies	0	0
5072	Hardware	0	0
5074	Plumbing and heating equipment and supplies (hydronics)	0	1
5075	Warm air heating and air-conditioning equipment and supplies	0	1
5078	Refrigeration equipment and supplies	0	0
508	Machinery, equipment, and supplies	0	0
5082	Construction and mining (except petroleum) machinery and equipment	0	0
5083	Farm and garden machinery and equipment	1	1
5084	Industrial machinery and equipment	0	0
5085	Industrial supplies	0	1
5087	Service establishment equipment and supplies	1	1
5088	Transportation equipment and supplies, except motor vehicles	0	0
	Wholesale trade – Con.		
50	**Durable goods** – Con.		
509	Miscellaneous durable goods	0	0
5091	Sporting and recreational goods and supplies	0	0
5092	Toys and hobby goods and supplies	3	0
5093	Scrap and waste materials	2	0
5094	Jewelry, watches, precious stones, and precious metals	5	0
5099	Durable goods, n.e.c.	0	1
51	**Nondurable goods**	0	0
511	Paper and paper products	0	0
5111	Printing and writing paper	0	0
5112	Stationery and office supplies	0	0
5113	Industrial and personal service paper	0	0
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)
513	Apparel, piece goods, and notions	(D)	(D)
5131	Piece goods, notions, and other dry goods	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)
5139	Footwear	0	0
514	Groceries and related products	1	0
5141	Groceries, general line	0	0
5142	Packaged frozen foods	5	0
5143	Dairy products, except dried or canned	(D)	(D)
5144	Poultry and poultry products	(D)	(D)
5145	Confectionery	4	0
5146	Fish and seafoods	2	1
5147	Meats and meat products	0	1
5148	Fresh fruits and vegetables	0	0
5149	Groceries and related products, n.e.c.	0	0
515	Farm-product raw materials	1	2
5153	Grain and field beans	2	2
5154	Livestock	0	1
5159	Farm-product raw materials, n.e.c.	0	3
516	Chemicals and allied products	(D)	(D)
5162	Plastics materials and basic forms and shapes	(D)	(D)
5169	Chemicals and allied products, n.e.c.	(D)	(D)
517	Petroleum and petroleum products	0	0
5171	Petroleum bulk stations and terminals	0	0
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	0	0
518	Beer, wine, and distilled alcoholic beverages	0	0
5181	Beer and ale	0	0
5182	Wine and distilled alcoholic beverages	1	0
519	Miscellaneous nondurable goods	0	0
5191	Farm supplies	0	0
5192	Books, periodicals, and newspapers	0	0
5193	Flowers, nursery stock, and florists' supplies	0	0
5194	Tobacco and tobacco products	0	0
5198	Paints, varnishes, and supplies	0	0
5199	Nondurable goods, n.e.c.	1	0

‡ Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

[1]Includes sales information obtained from administrative records of other Federal agencies.
[2]Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

APPENDIX F.
Geographic Notes

MAINE

There are no geographic notes for the State of Maine.

APPENDIX G.
Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business — Any time during year 1987	Any time during year 1982	At end of year 1987	At end of year 1982
		Wholesale trade	**1 845**	**1 731**	**1 739**	**1 654**
50		**Durable goods**	**1 117**	**978**	**1 058**	**942**
501		Motor vehicles and automotive parts and supplies	218	214	204	204
5012	5012	Automobiles and other motor vehicles	37	35	36	32
5013		Automotive parts and supplies	168	167	153	160
	5013	Motor vehicle supplies and new parts	154	161	141	154
	5015 pt.	Motor vehicle parts, used	12	6	12	6
5014	5014	Tires and tubes	15	12	15	12
502		Furniture and homefurnishings	35	26	33	26
5021	5021	Furniture	16	15	16	15
5023	5023	Homefurnishings	19	11	17	11
503		Lumber and other construction materials	111	73	109	70
5031	5031	Lumber, plywood, millwork, and wood panels	63	35	61	32
5039		Construction materials, n.e.c.	48	38	48	38
	5032	Brick, stone, and related construction materials	14	16	14	16
	5033	Roofing, siding, and insulation materials	11	12	11	12
	5039	Construction materials, n.e.c.	23	10	23	10
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	30	19	27	17
5041	5091	Sporting and recreational goods and supplies	20	10	18	9
5042	5092	Toys and hobby goods and supplies	9	8	8	7
5043	5043	Photographic equipment and supplies	1	1	1	1
505		Metals and minerals, except petroleum	15	16	15	16
5051	5051	Metals service centers and offices	15	16	15	16
5052	5052	Coal and other minerals and ores	–	–	–	–
506		Electrical goods	85	80	81	78
5063		Electrical apparatus and equipment, wiring supplies, and construction materials	54	46	52	46
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	42	–	40	–
	5065 pt.	Electronic parts and equipment, n.e.c.	1	–	1	–
	5084 pt.	Industrial machinery and equipment	11	–	11	–
5064	5064	Electrical appliances, television and radio sets	10	10	9	10
5065	5065 pt.	Electronic parts and equipment, n.e.c.	21	24	20	22
507		Hardware, and plumbing and heating equipment and supplies	95	95	89	94
5072	5072	Hardware	20	21	17	21
5074	5074	Plumbing and heating equipment and supplies (hydronics)	50	50	49	49
5075	5075	Warm air heating and air-conditioning equipment and supplies	14	13	14	13
5078	5078	Refrigeration equipment and supplies	11	11	9	11
508		Machinery, equipment, and supplies	433	370	409	359
5081		Commercial machines and equipment	126	84	121	82
	5044	Office equipment	62	–	59	–
	5045	Computers and computer peripheral equipment and software	42	–	42	–
	5046	Commercial equipment, n.e.c.	22	21	20	21
5082	5082	Construction and mining (except petroleum) machinery and equipment	36	38	36	36
5083	5083	Farm and garden machinery and equipment	47	58	42	55
5084	5084 pt.	Industrial machinery and equipment	77	57	73	56
5085	5085	Industrial supplies	70	60	65	60
5086		Professional equipment and supplies	41	36	38	33
	5047	Medical, dental, and hospital equipment and supplies	26	23	24	21
	5048	Ophthalmic goods	9	11	9	10
	5049	Professional equipment and supplies, n.e.c.	6	2	5	2
5087	5087	Service establishment equipment and supplies	28	25	26	25
5088	5088	Transportation equipment and supplies, except motor vehicles	8	12	8	12
509		Miscellaneous durable goods	95	85	91	78
5093	5093	Scrap and waste materials	44	46	43	41
5094	5094	Jewelry, watches, precious stones, and precious metals	9	6	9	6
5099	5099 pt.	Durable goods, n.e.c.	42	33	39	31
51		**Nondurable goods**	**728**	**753**	**681**	**712**
511		Paper and paper products	56	57	55	52
5111	5111	Printing and writing paper	6	10	6	7
5112	5112	Stationery and office supplies	29	29	29	28
5113	5113	Industrial and personal service paper	21	18	20	17

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
51		**Nondurable goods**—Con.				
512		Drugs, drug proprietaries, and druggists' sundries	6	6	6	6
5122	5122	Drugs, drug proprietaries, and druggists' sundries	6	6	6	6
513		Apparel, piece goods, and notions	35	25	32	25
5133	5131 pt.	Piece goods	7	9	7	9
5134	5131 pt.	Notions and other dry goods	1	1	1	1
5136	5136	Men's and boys' clothing and furnishings	9	7	8	7
5137	5137	Women's, children's, and infants' clothing and accessories	8	–	7	–
5139	5139	Footware	10	8	9	8
514		Groceries and related products	347	343	321	322
5141	5141	Groceries, general line	23	17	22	17
5142	5142	Packaged frozen foods	14	18	12	17
5143	5143	Dairy products, except dried or canned	25	37	24	35
5144	5144	Poultry and poultry products	2	9	2	8
5145	5145	Confectionery	10	9	10	7
5146	5146	Fish and seafoods	147	119	134	116
5147	5147	Meats and meat products	17	21	14	17
5148	5148	Fresh fruits and vegetables	47	58	43	53
5149	5149	Groceries and related products, n.e.c.	62	55	60	52
515		Farm-product raw materials	20	20	17	20
5152	5159 pt.	Cotton	–	–	–	–
5153	5153	Grain and field beans	10	12	9	12
5154	5154	Livestock	5	5	4	5
5159	5159 pt.	Farm-product raw materials, n.e.c.	5	3	4	3
516		Chemicals and allied products	25	30	24	27
5161		Chemicals and allied products	25	30	24	27
	5162	Plastics materials and basic forms and shapes	3	1	3	1
	5169	Chemicals and allied products, n.e.c.	22	29	21	26
517		Petroleum and petroleum products	84	105	81	102
5171	5171	Petroleum bulk stations and terminals	60	78	59	75
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	24	27	22	27
518		Beer, wine, and distilled alcoholic beverages	18	24	18	24
5181	5181	Beer and ale	12	17	12	17
5182	5182	Wine and distilled alcoholic beverages	6	7	6	7
519		Miscellaneous nondurable goods	137	143	127	134
5191	5191	Farm supplies	59	66	53	63
5194	5194	Tobacco and tobacco products	6	10	5	10
5198	5198	Paints, varnishes and supplies	5	10	4	8
5199		Nondurable goods, n.e.c.	67	57	65	53
	5099 pt.	Durable goods, n.e.c.	7	–	6	–
	5192	Books, periodicals, and newspapers	11	11	11	10
	5193	Flowers, nursery stock, and florists' supplies	8	8	8	7
	5199	Nondurable goods, n.e.c.	41	–	40	–

APPENDIX H.
Changes in Wholesale Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)		1972 SIC (used for 1972, 1977, and 1982 census reports)	
Code	Title	Code	Title
5013	Motor vehicle supplies and new parts	5013 pt.	Automotive parts and supplies (except used)
5015	Motor vehicle parts, used	5013 pt. 5931 pt.	Used automotive parts, equipment and supplies (wholesale) Used automotive parts, equipment and supplies (retail)
5023	Homefurnishings[1]	5023	Home furnishings[1]
5032 5033 5039	Brick, stone, and related construction materials Roofing, siding, and insulation materials Construction materials, n.e.c.	5039	Construction materials, n.e.c.
5044 5045 5046	Office equipment Computers and computer peripheral equipment and software Commercial equipment, n.e.c.	5081	Commercial machines and equipment
5047 5048 5049	Medical, dental, and hospital equipment and supplies Ophthalmic goods Professional equipment and supplies, n.e.c.	5086	Professional equipment and supplies
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5063 pt.	Electrical apparatus and equipment, wiring supplies, and construction materials[2]
5065	Electronic parts and equipment, n.e.c.	5065 5063 pt.	Electronic parts and equipment Electrical apparatus and equipment, wiring supplies, and construction materials[3]
5082	Construction and mining (except petroleum) machinery and equipment[1]	5082	Construction and mining machinery and equipment
5084	Industrial machinery and equipment	5084 5063 pt.	Industrial machinery and equipment Electrical apparatus and equipment, wiring supplies and construction materials[4]
5091	Sporting and recreational goods and supplies[1]	5041	Sporting and recreational goods and supplies
5092	Toys and hobby goods and supplies[1]	5042	Toys and hobby goods and supplies
5094	Jewelry, watches, precious stones, and precious metals[1]	5094	Jewelry, watches, diamonds, and other precious stones[1]
5099	Durable goods, n.e.c.	5099 5199 pt.	Durable goods, n.e.c. Nondurable goods, n.e.c.[5]
5112	Stationery and office supplies[1]	5112	Stationery supplies[1]
5131	Piece goods, notions, and other dry goods	5133 5134	Piece goods (woven fabrics) Notions and other dry goods
5142	Packaged frozen foods[1]	5142	Frozen foods[1]
5143	Dairy products, except dried or canned[1]	5143	Dairy products[1]
5153	Grain and field beans[1]	5153	Grain[1]
5159	Farm-product raw materials, n.e.c.	5152 5159	Cotton Farm-product raw materials, n.e.c.
5162 5169	Plastics materials and basic forms and shapes Chemicals and allied products, n.e.c.	5161	Chemicals and allied products
5192 5193 5199	Books, periodicals, and newspapers Flowers, nursery stock, and florists' supplies Nondurable goods, n.e.c.	5199	Nondurable goods, n.e.c.[6]

[1]No change in content.
[2]Excluding electrical communications equipment now in SIC 5065 and electrical measuring and testing equipment now in SIC 5084.
[3]Electrical communications equipment part only, now in SIC 5065.
[4]Electrical measuring and testing equipment part only, now in SIC 5084.
[5]General merchandise, durable part only, now in SIC 5099.
[6]All of SIC 5199 except durable goods general merchandise wholesalers. In 1972, all general merchandise wholesalers were in SIC 5199, for 1987 general merchandise wholesalers selling primarily durable goods were moved to SIC 5099.

*U.S. GOVERNMENT PRINTING OFFICE:1989-240-959:00042

PUBLICATION PROGRAM

1987 CENSUS OF WHOLESALE TRADE

Publications of the 1987 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (WC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories for all establishments with payroll. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MSA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 also are shown by kind of business.

Subject series—4 reports (WC87-S-1 to 4)

The first report (WC87-S-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC87-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC87-S-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Microfiche

Every final published report in the 1987 Census of Wholesale Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, these tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC87-S-3). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.